



# Operation Tigre 2

9-16<sup>th</sup> December 2011



# 12 Countries





# 15 Seaports

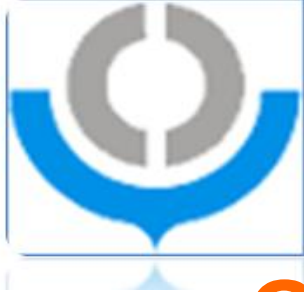
| <u>COUNTRY</u>     | <u>PORT</u>                      |
|--------------------|----------------------------------|
| Argentina          | Buenos Aires                     |
| Chile:             | Iquique                          |
| Colombia           | Cartagena                        |
| Costa Rica         | Limon                            |
| Dominican Republic | 1. Haina 2. Caucedo              |
| El Salvador        | Acajutla                         |
| Guatemala          | Puerto Queztal                   |
| Honduras           | Puerto Cortes                    |
| Jamaica            | Kingston                         |
| Mexico             | Manzanillo                       |
| Nicaragua          | Corinto                          |
| Panama             | 1. Balboa 2. Manzanillo 3. Colon |



# Introduction

- Operation “TIGRE 2” combined the collective talents of 12 Central and Southern American Customs administrations, along with WCO-accredited IPR experts, to conduct simultaneous inspections of consignments suspected to contain counterfeit and or/pirated goods.
- The Operation was preceded by a training workshop held in the Operation’s Headquarters: Panama, and which involved representatives from the 12 participating Customs administrations in addition to representatives from the Private Sector.





# Opening Ceremony: Panama

Pictured L-R:

**HE Mr. Ikuo Mizuki** Japanese  
Ambassador to Panama, **Dr.  
Gloria Moreno** DG of Panama  
Customs





# Operation Objectives

- Sharing of information in real time amongst the various Customs administrations.
- Detecting **new fraud routes** and **new places of concealment**.
- Detecting **new fraud techniques**.
- Providing training in real-life conditions to Customs officers.



## Operation Objectives

- Conducting **large-scale testing of best practices** in the risk analysis and information sharing domain.
- **Preventing IPR infringing products** from entering the national territories of the 12 participating countries.
- Sending a **strong message** to counterfeiters.
- **Attempting to quantify and qualify the scope of this phenomenon throughout the region.**



# Focus of the Operation

Specific focus on consignments originating in:  
*6 High Risk Countries*

## Products targeted:

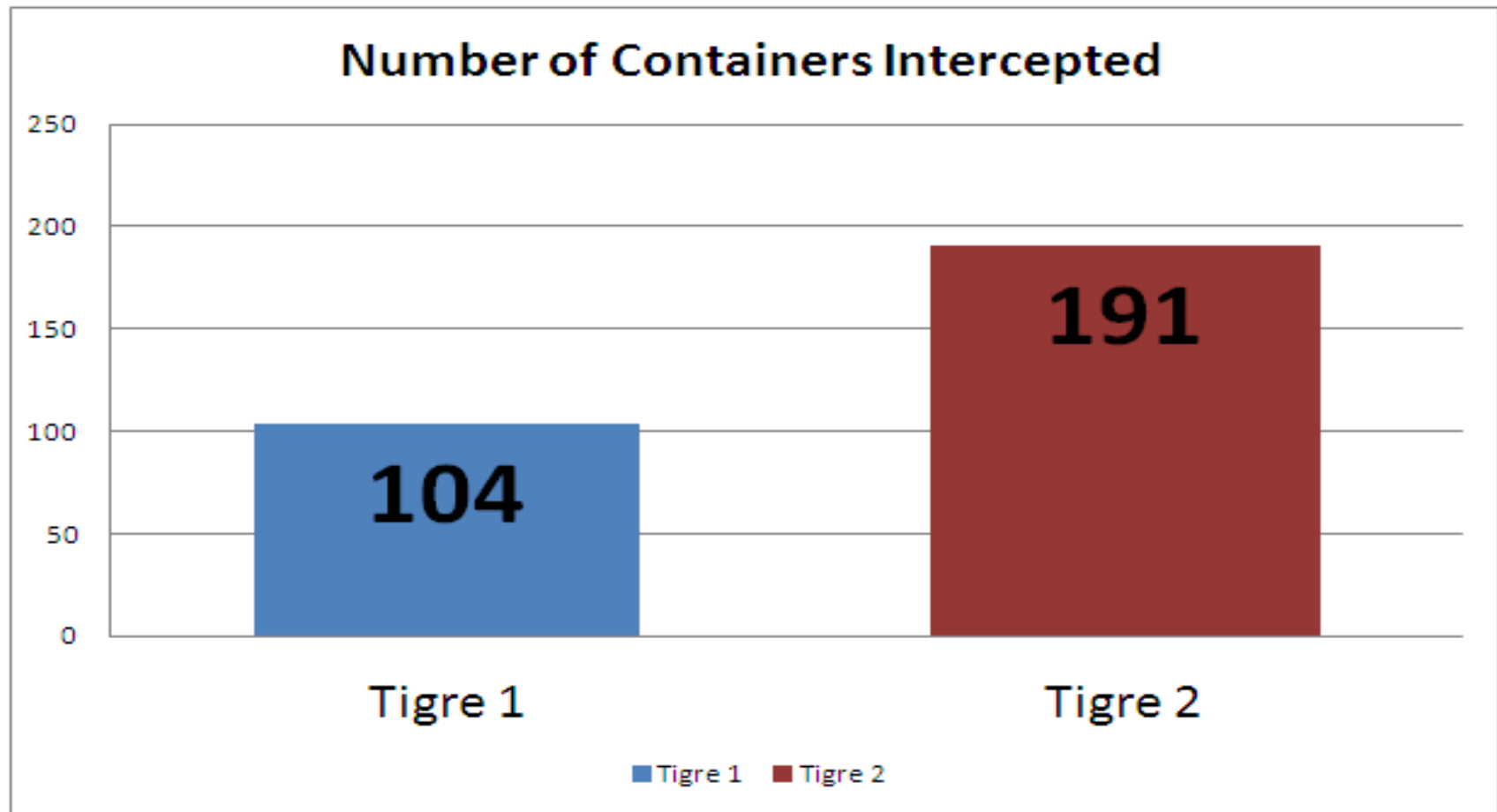
- Pharmaceuticals
- Foodstuffs
- Spare parts
- Cigarettes
- Everyday consumer goods
- Insecticides, pesticides
- CDs and DVDs





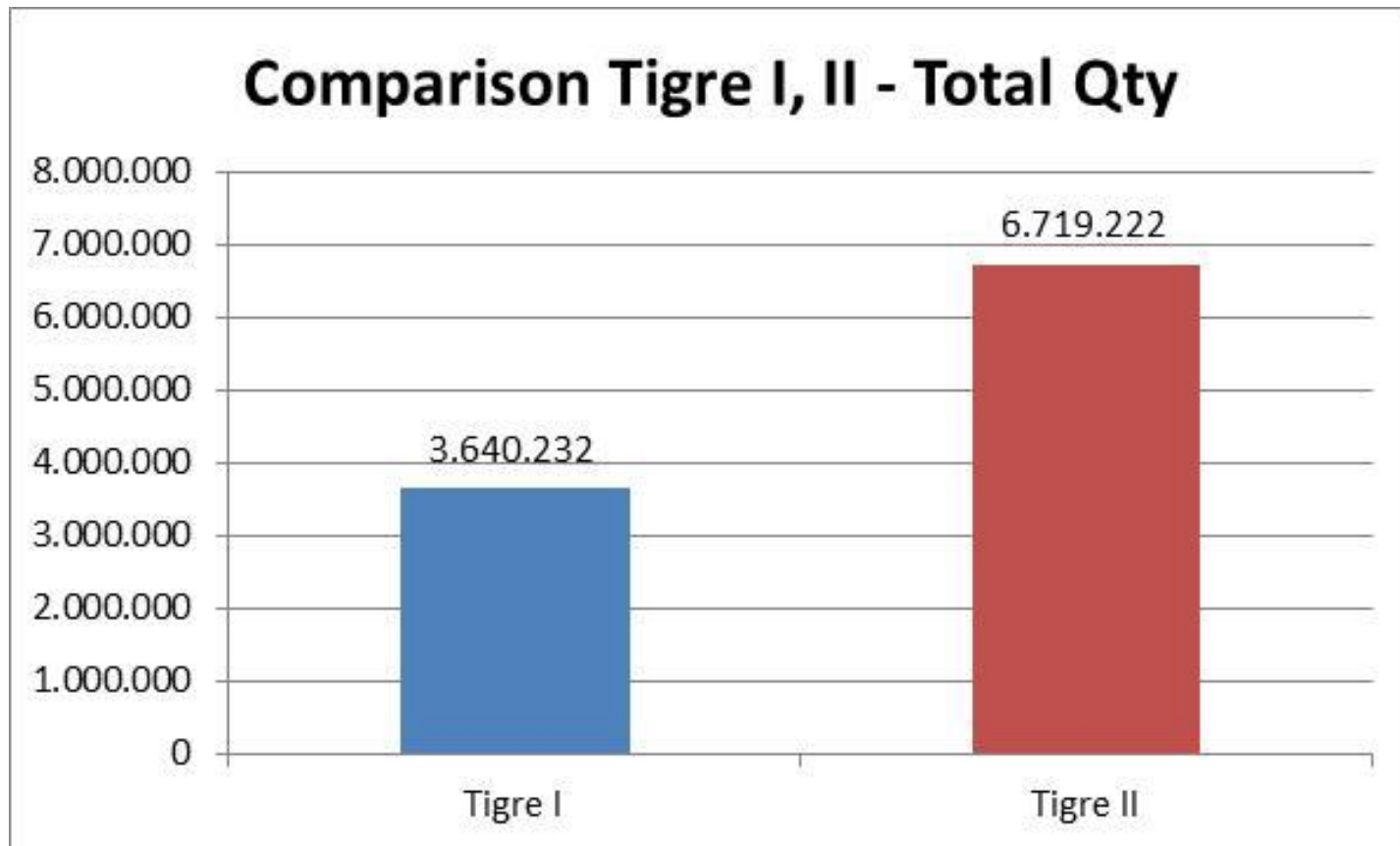


# Containers Intercepted: Tigre 1-v-Tigre 2



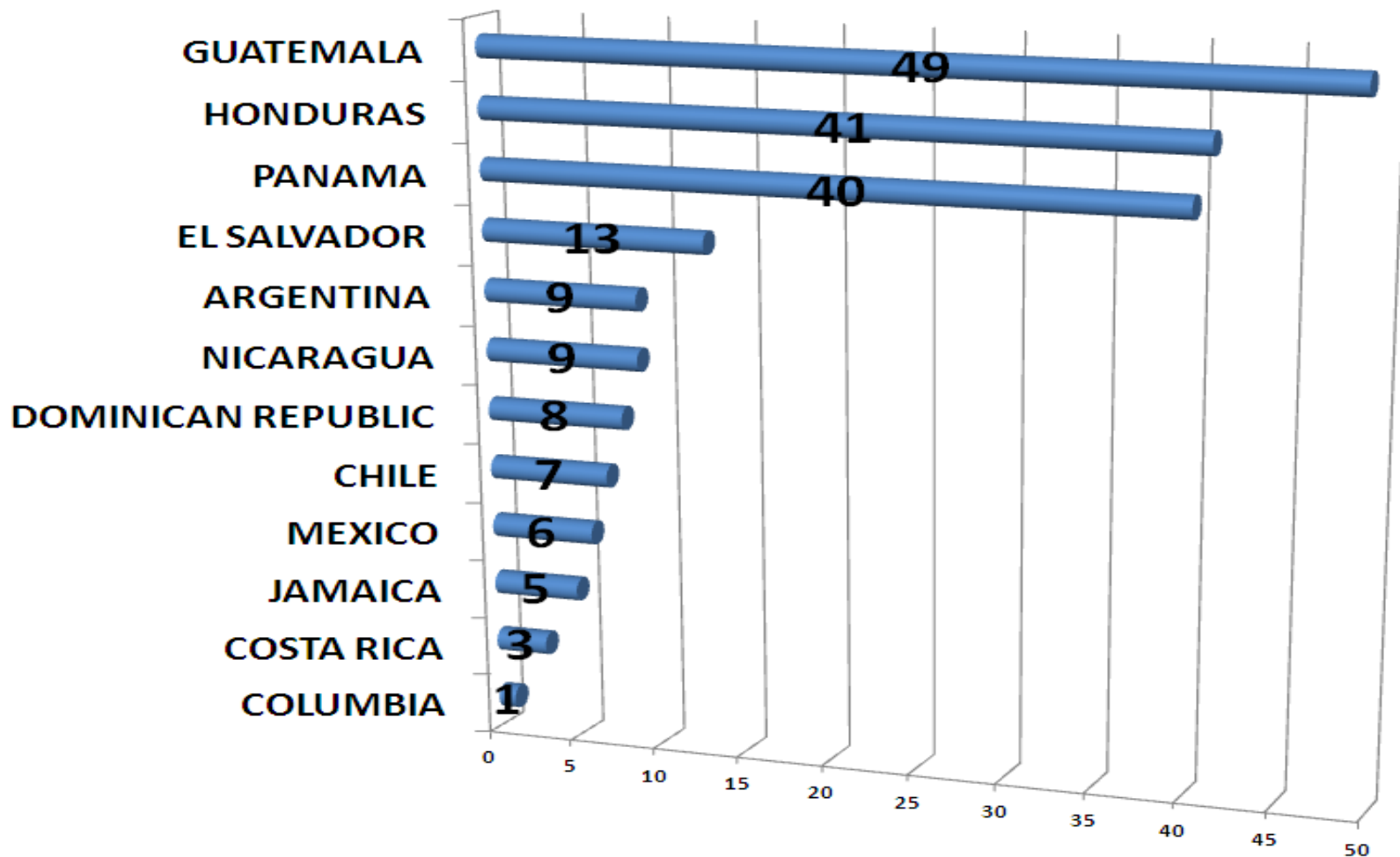


# Total Products: Tigre 1 -v- Tigre 2





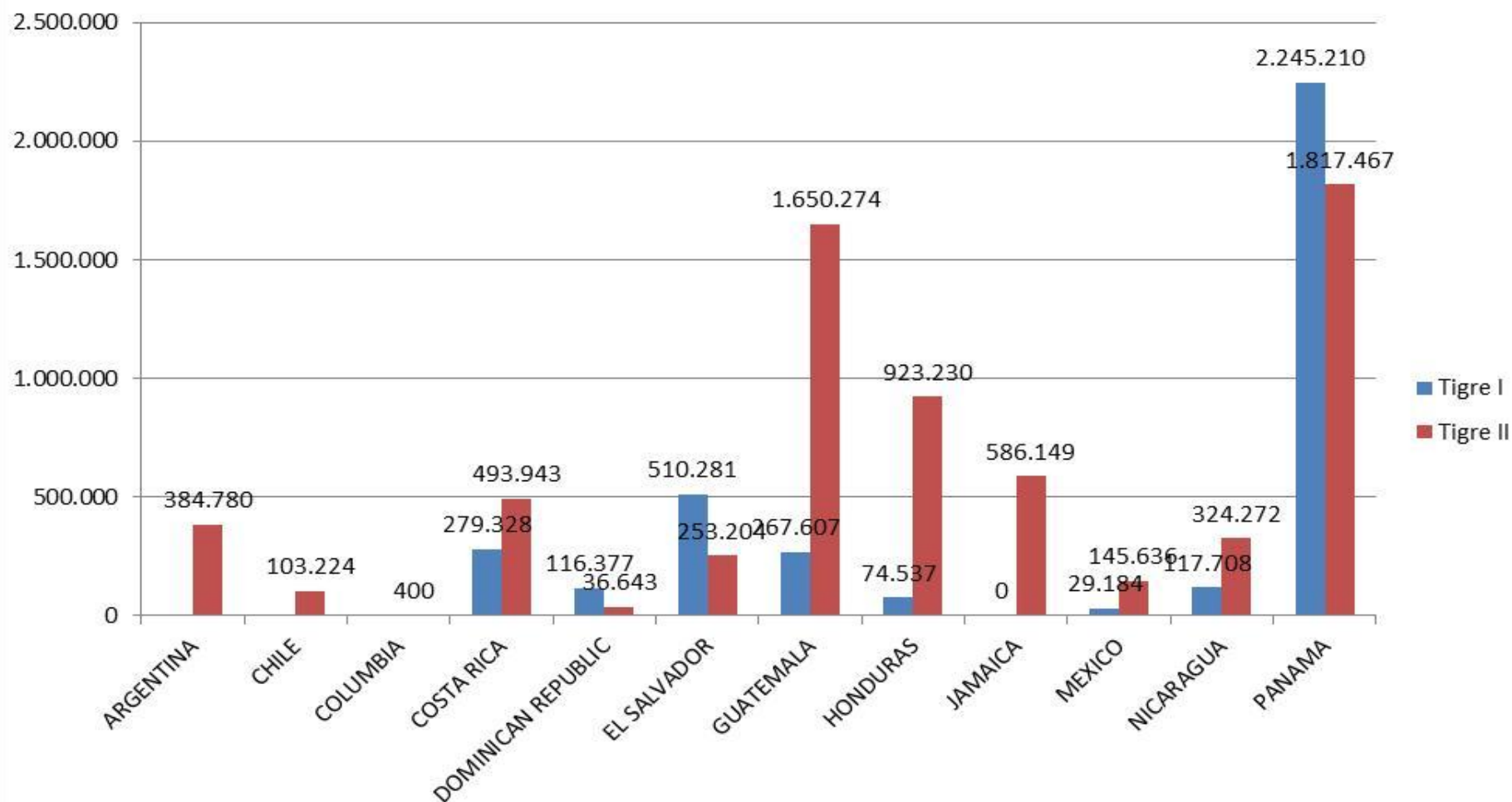
# Containers per Country





## Products Detained: Tigre 1 -v- Tigre 2

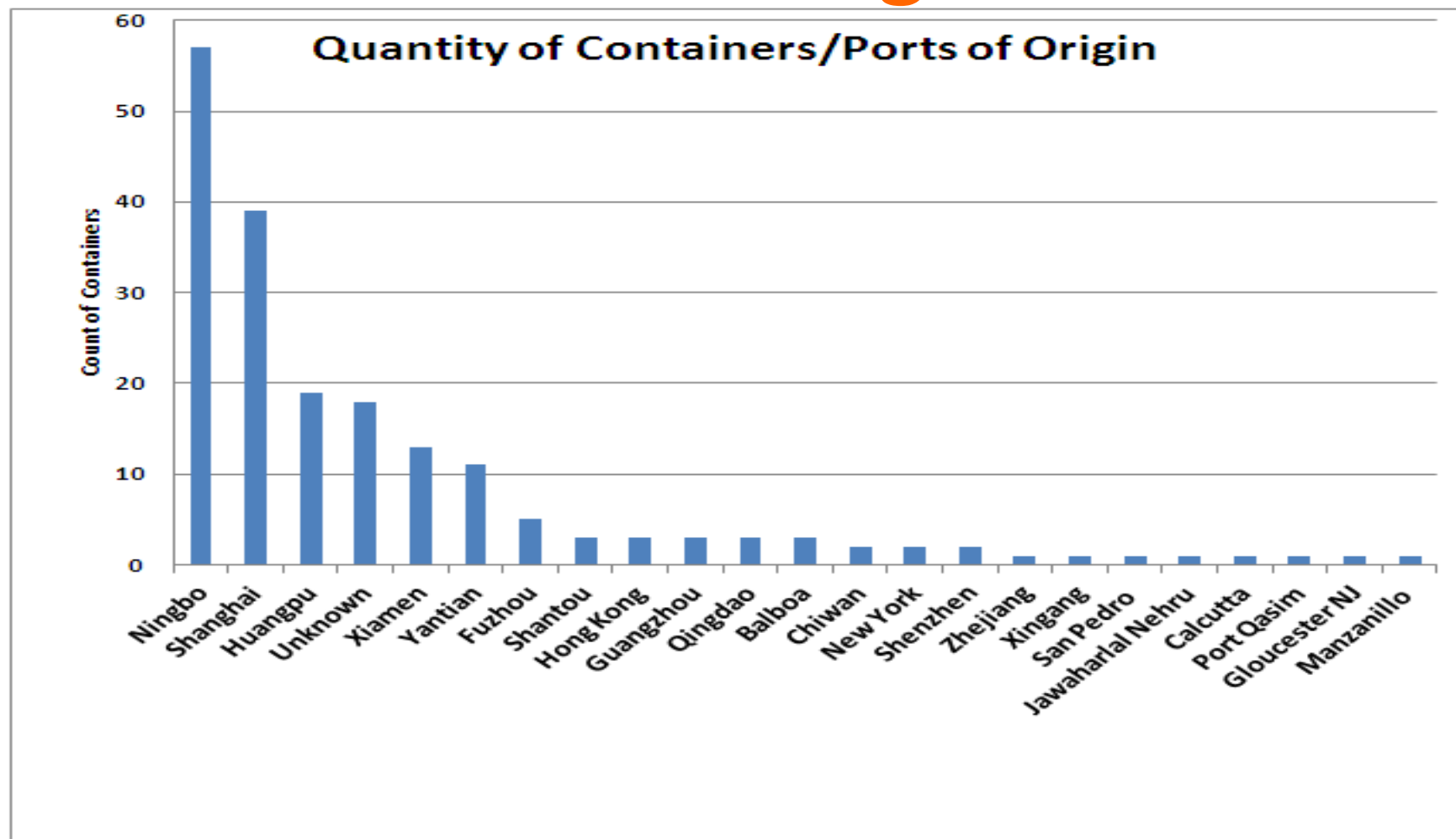
Comparison Tiger I, II - Qty







# Ports of Origin





# Top 10 Routes

| <u>Routes</u>   | <u>Quantity of Containers</u> |
|---|-------------------------------|
| SHANGHAI (PRC)-LAZARO CARDENAS (MEXICO)-PUERTO QUETZAL (GUATEMALA)-HONDURAS                 | 35                            |
| UNKNOWN   | 24                            |
| CHINA-PANAMA-CHILE-BOLIVIA  | 11                            |
| GUANGZHOU (PRC)-HUANGPU (PRC)-HONG KONG (PRC)-BUSAN (REPUBLIC OF KOREA)-QUETZAL (GUATEMALA) | 7                             |
| XIAMEN (PRC)-CORINTO (NICARAGUA)  | 5                             |
| NINGBO (PRC)-LAZARO CARDENAS (MEXICO)-QUETZAL (GUATEMALA)                                   | 5                             |
| CHINA-CHILE   | 5                             |
| NINGBO (PRC)-LAZARO CARDENAS (MEXICO)-ACAJUTLA (EL SALVADOR)                                | 5                             |
| NINGBO (PRC)-LAZARO CARDENAS (MEXICO)-CORINTO (NICARAGUA)-MANAGUA (NICARAGUA)               | 4                             |
| CHINA-PANAMA-CHILE  | 4                             |

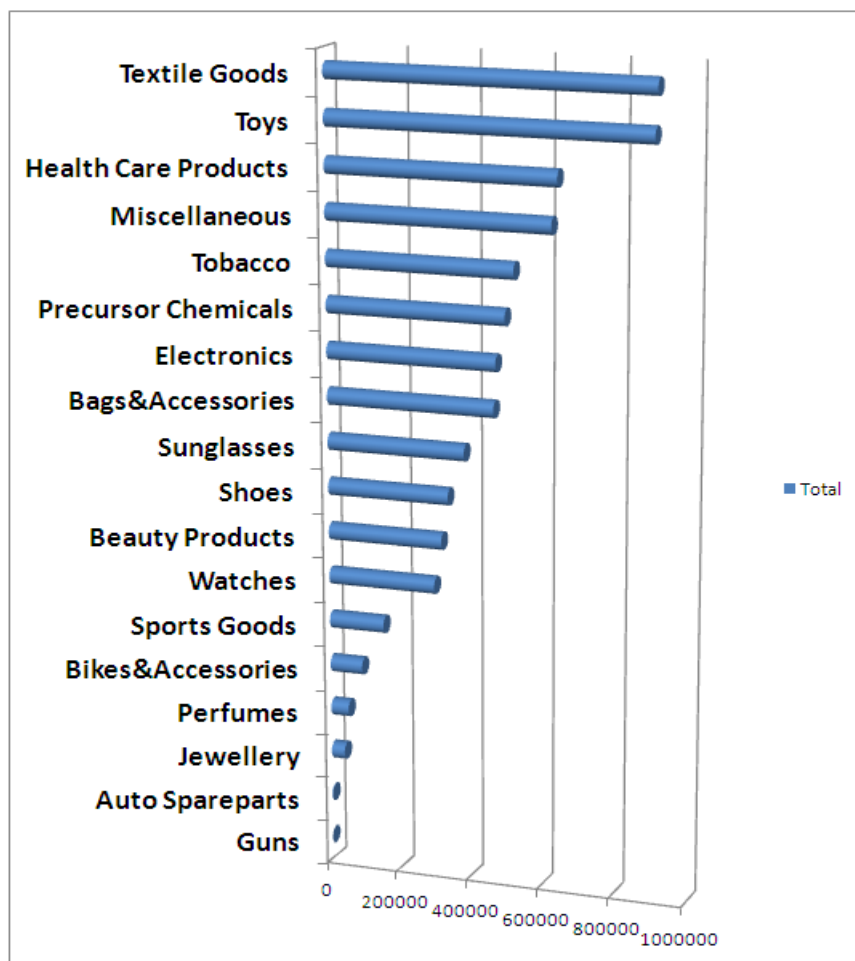


# Top 10 Transit Routes

| <u>Routes</u>   | <u>Quantity of Containers</u> |
|---|-------------------------------|
| LAZARO CARDENAS (MEXICO)-PUERTO QUETZAL (GUATEMALA)                         | 35                            |
| LAZARO CARDENAS (MEXICO)  | 19                            |
| PANAMA  | 15                            |
| PANAMA-CHILE  | 11                            |
| HUANGPU (PRC)-HONG KONG (PRC)-BUSAN (REPUBLIC OF KOREA)-MANZANILLO (MEXICO) | 6                             |
| MEXICO  | 4                             |
| BUENOS AIRES (ARGENTINA)  | 4                             |
| LAZARO CARDENAS (MEXICO)-CORINTO (NICARAGUA)                                | 4                             |
| HUANGPU (PRC)-HONG KONG (PRC)-BUSAN (REPUBLIC OF KOREA)                     | 3                             |
| HONG KONG (PRC)-BUSAN (REPUBLIC OF KOREA)                                   | 2                             |



# Product Breakdown

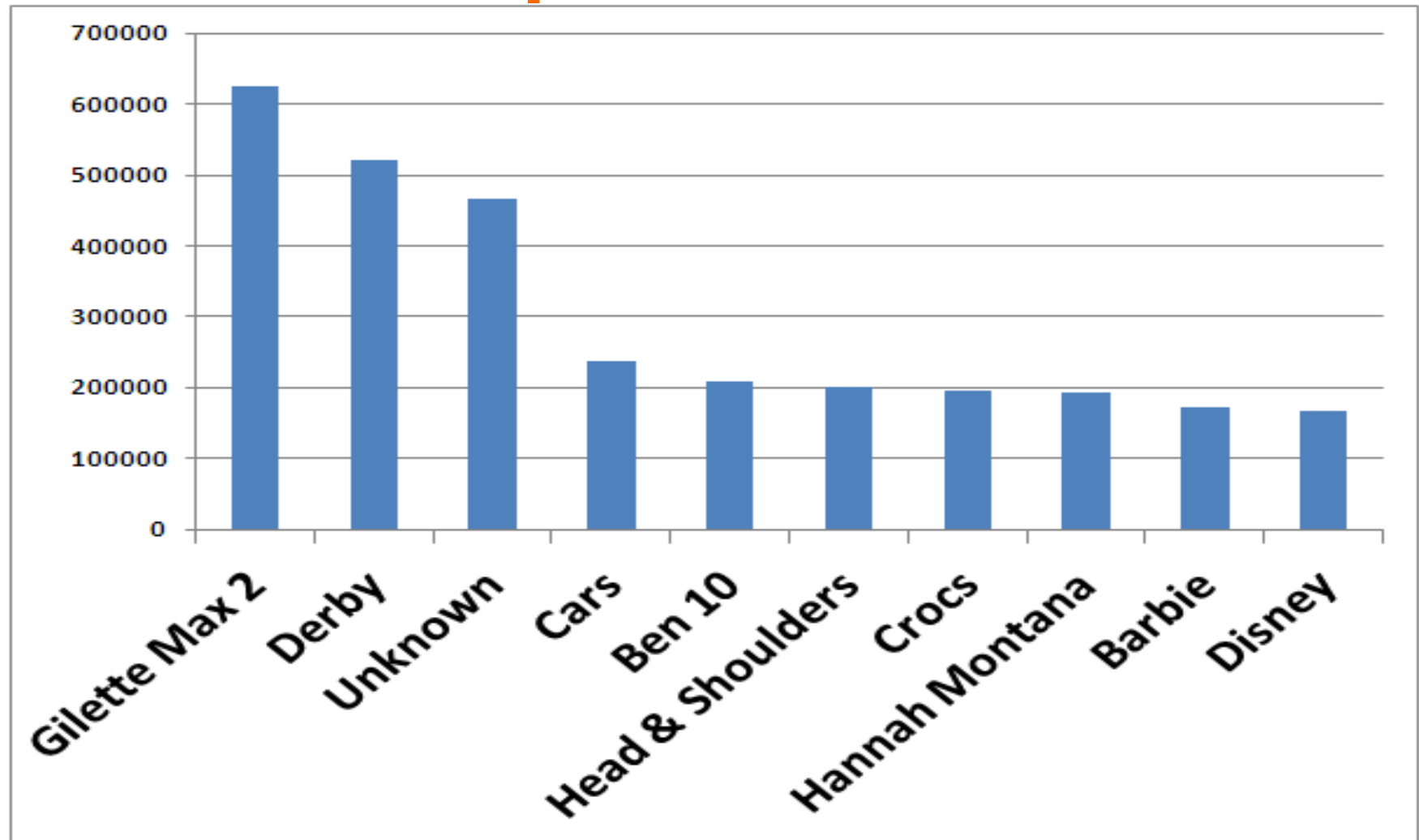


|                      |         |
|----------------------|---------|
| Textile Goods        | 901,442 |
| Toys                 | 895,234 |
| Health Care Products | 637,056 |
| Miscellaneous        | 621,737 |
| Tobacco              | 520,000 |
| Precursor Chemicals  | 495,696 |
| Electronics          | 470,632 |
| Bags&Accessories     | 464,781 |
| Sunglasses           | 381,656 |
| Shoes                | 337,509 |
| Beauty Products      | 318,825 |
| Watches              | 298,345 |
| Sports Goods         | 153,531 |
| Bikes&Accessories    | 90,827  |
| Perfumes             | 50,322  |
| Jewellery            | 37,600  |
| Auto Spareparts      | 2,225   |
| Guns                 | 3       |



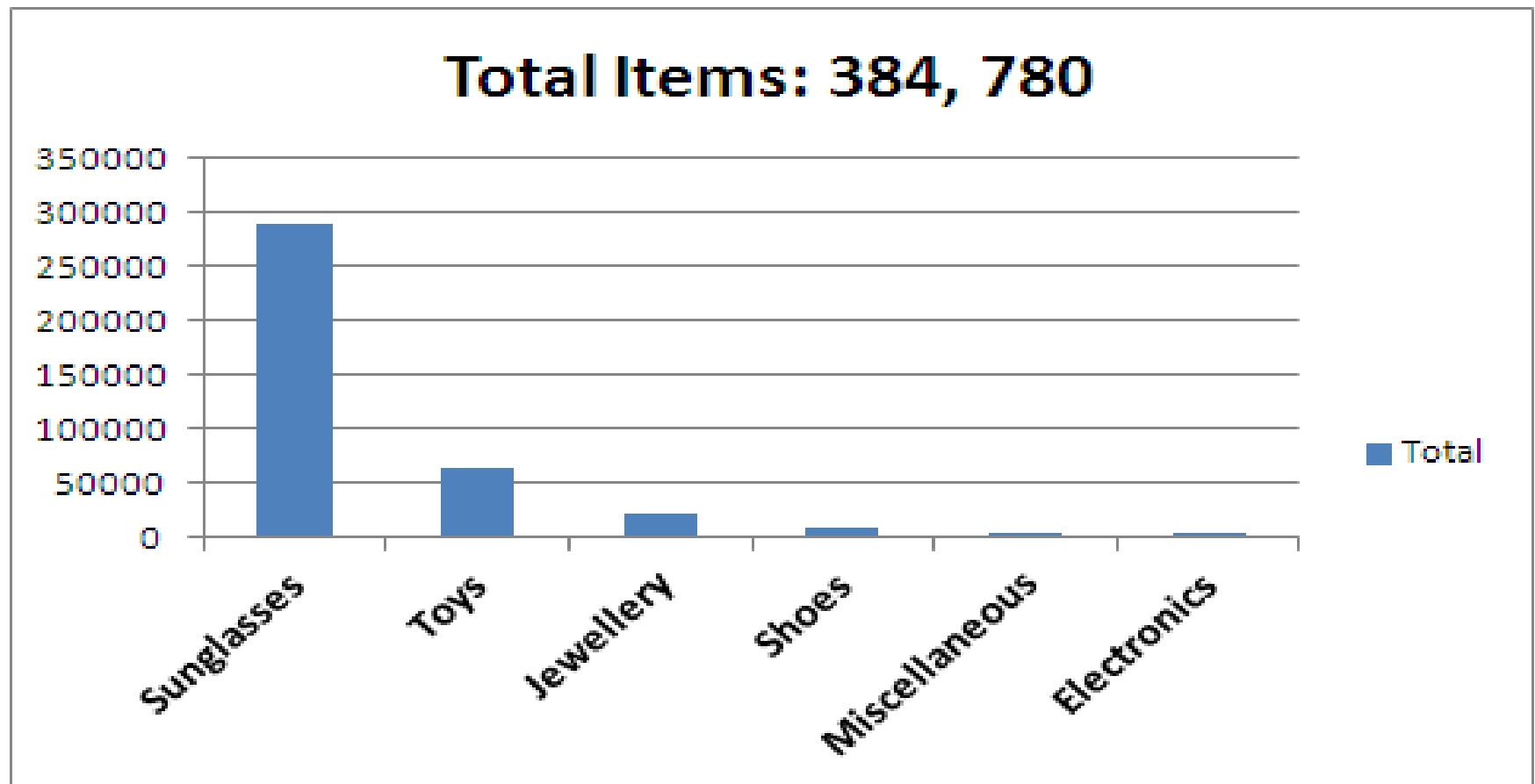


## Top 10 Brands



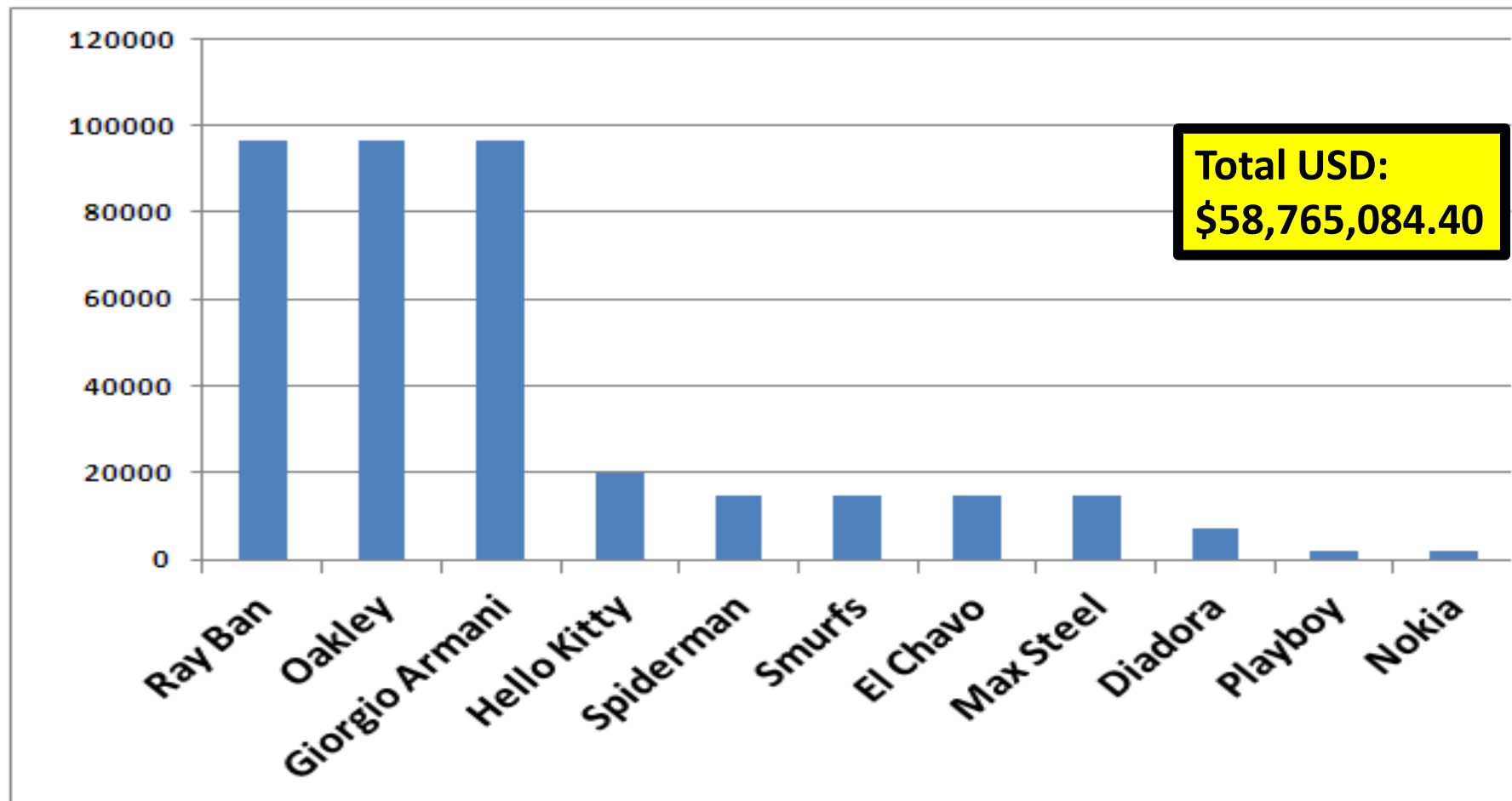


# Distribution of Items: Argentina





# Top 10 Brands: Argentina



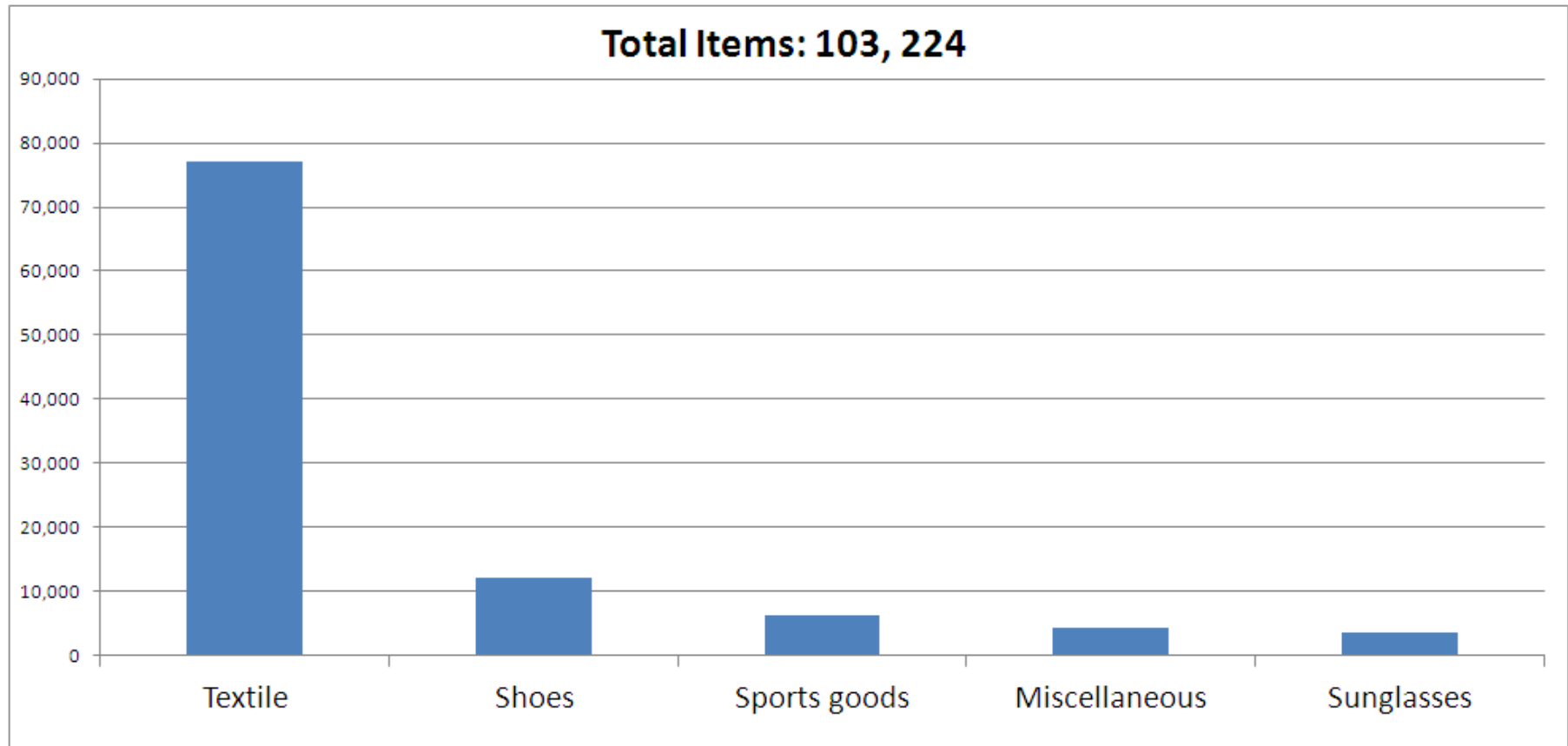






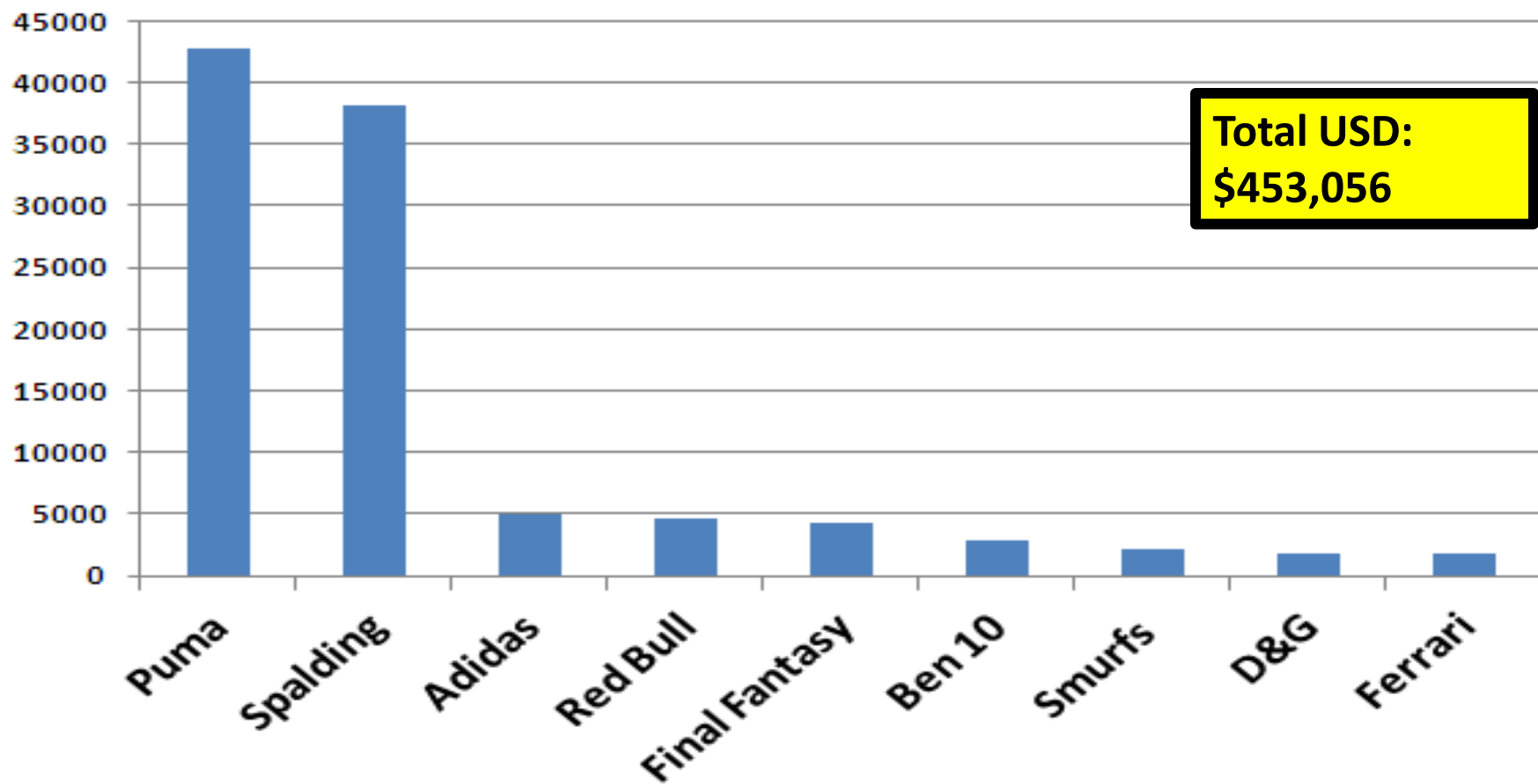


# Distribution of Items: Chile





## Top 10 Brands: Chile

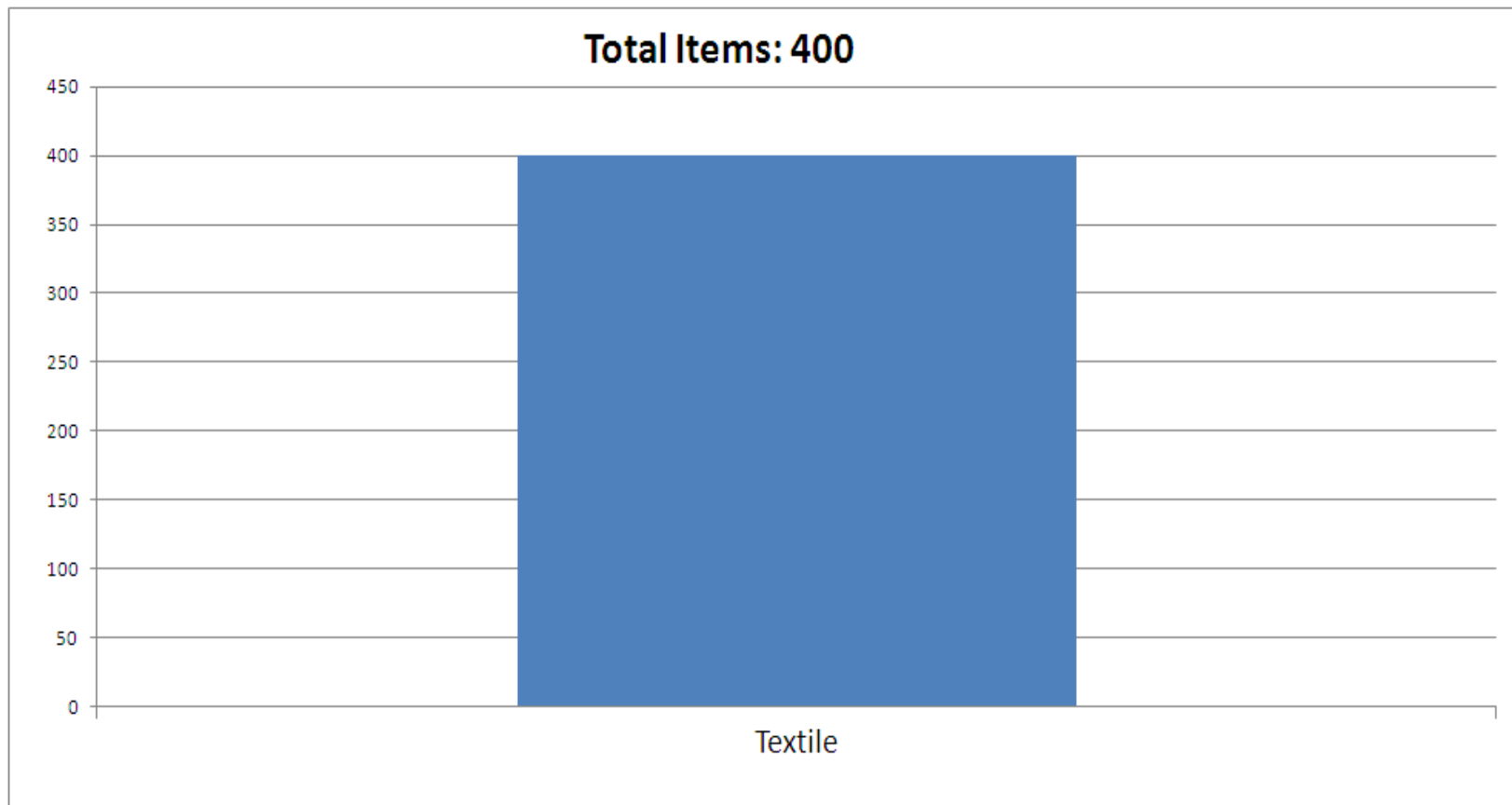








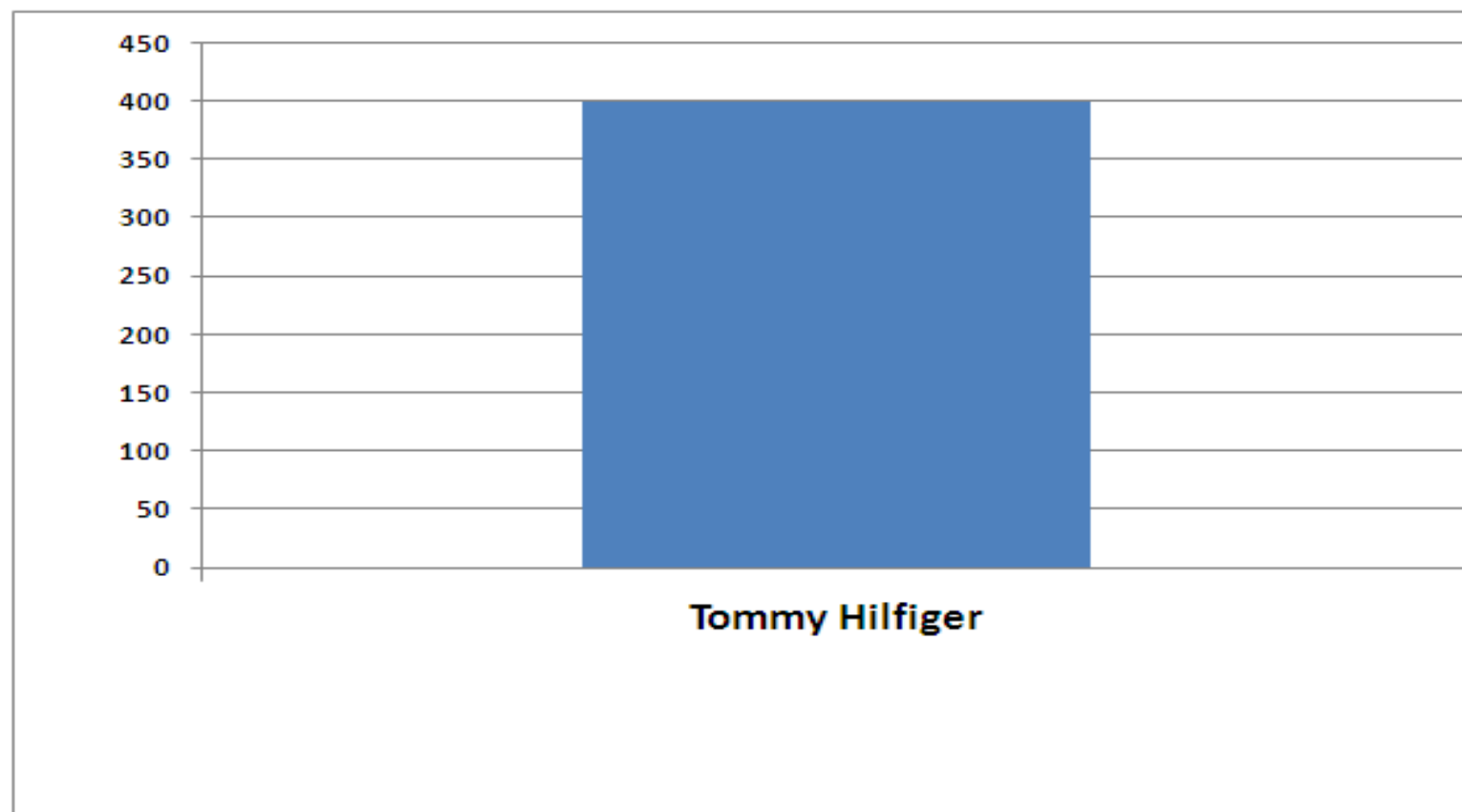
# Distribution of Items: Colombia







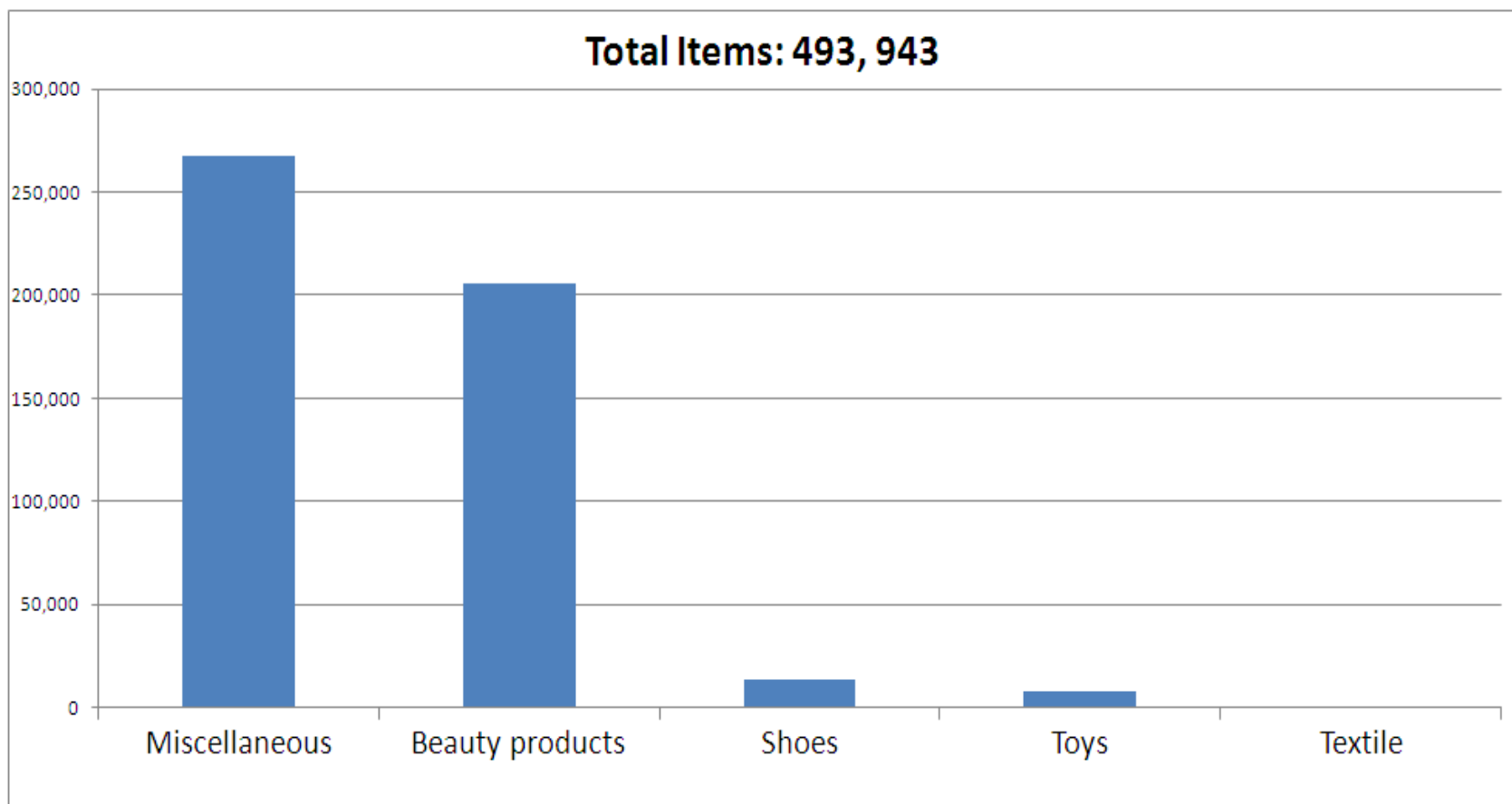
# Brands: Colombia







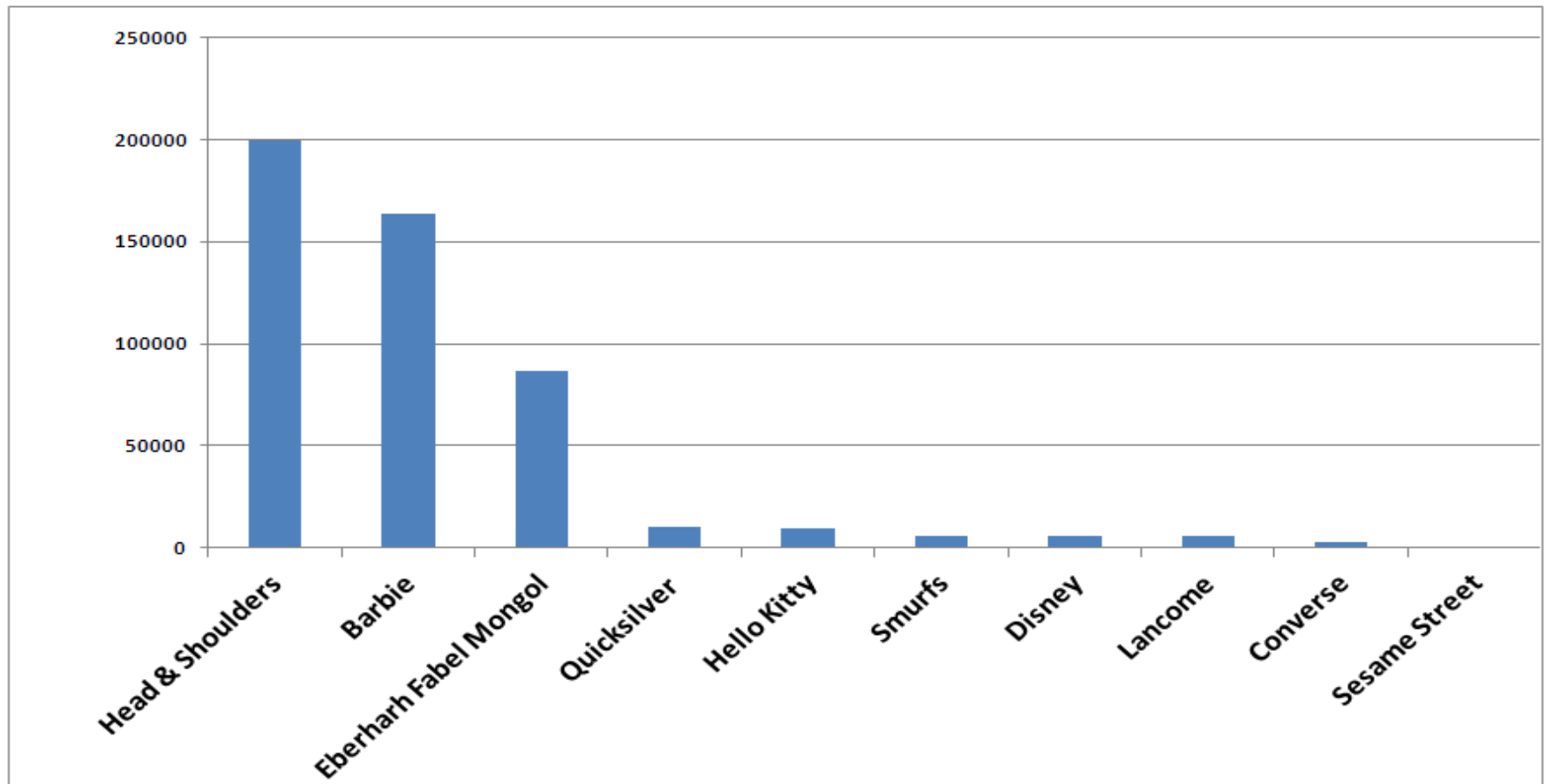
# Distribution of Items: Costa Rica



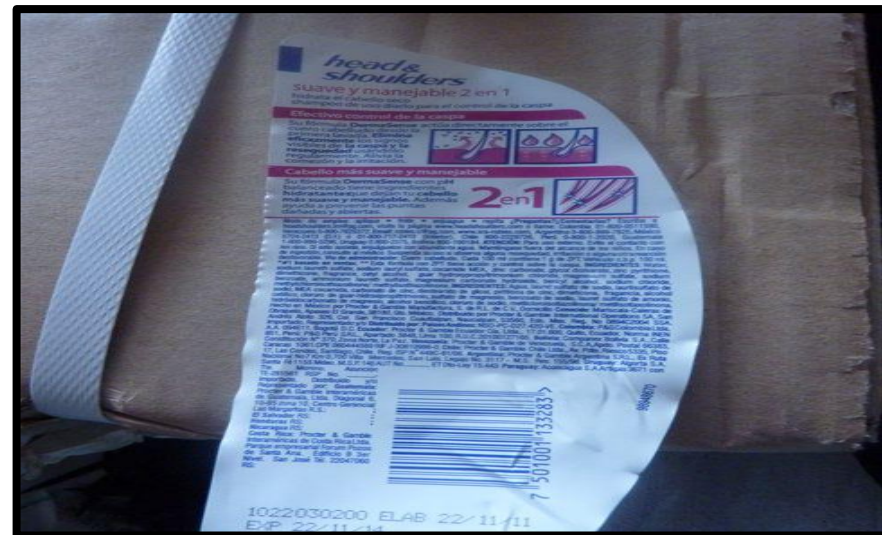




# Top 10 Brands: Costa Rica

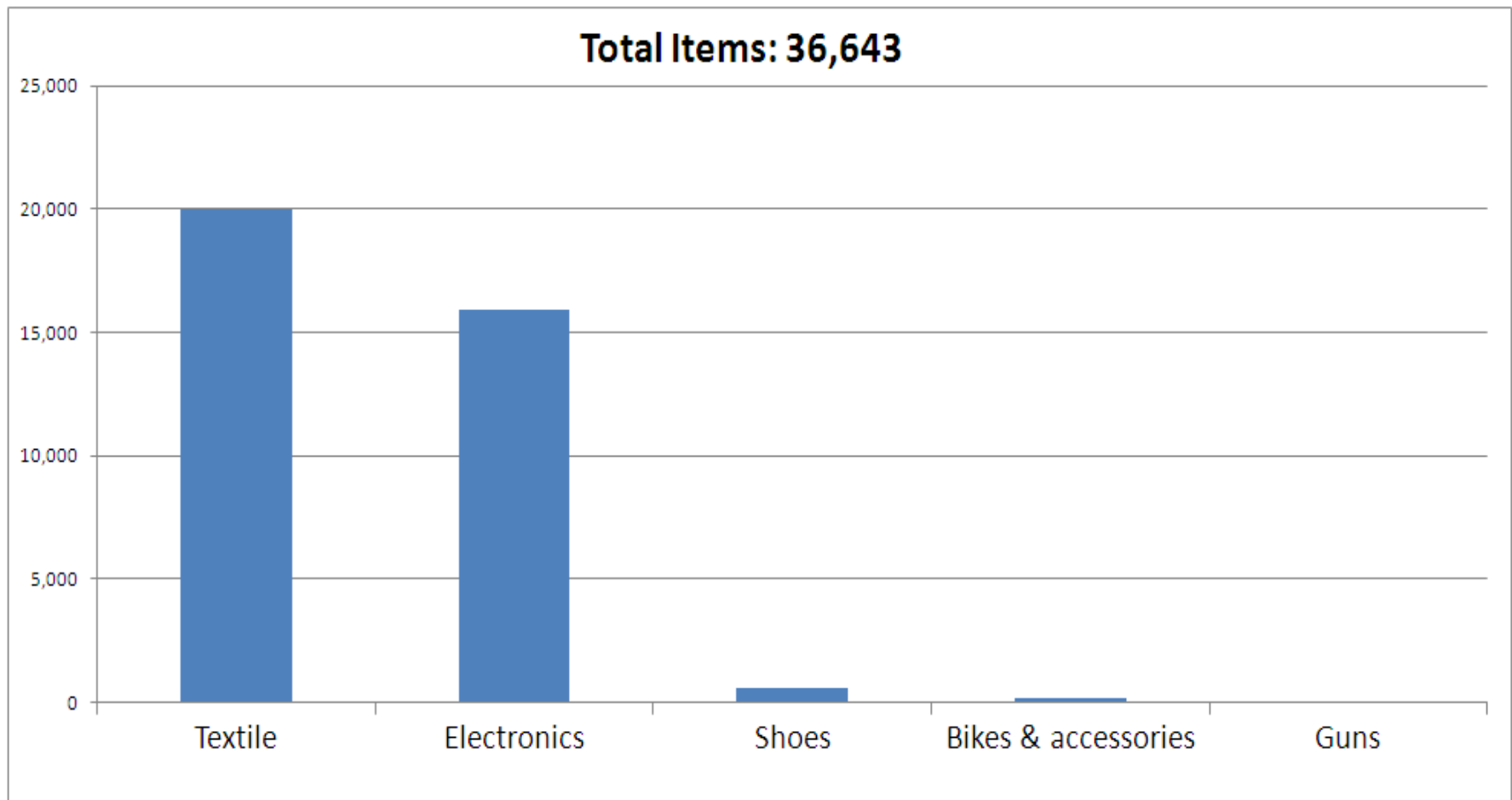






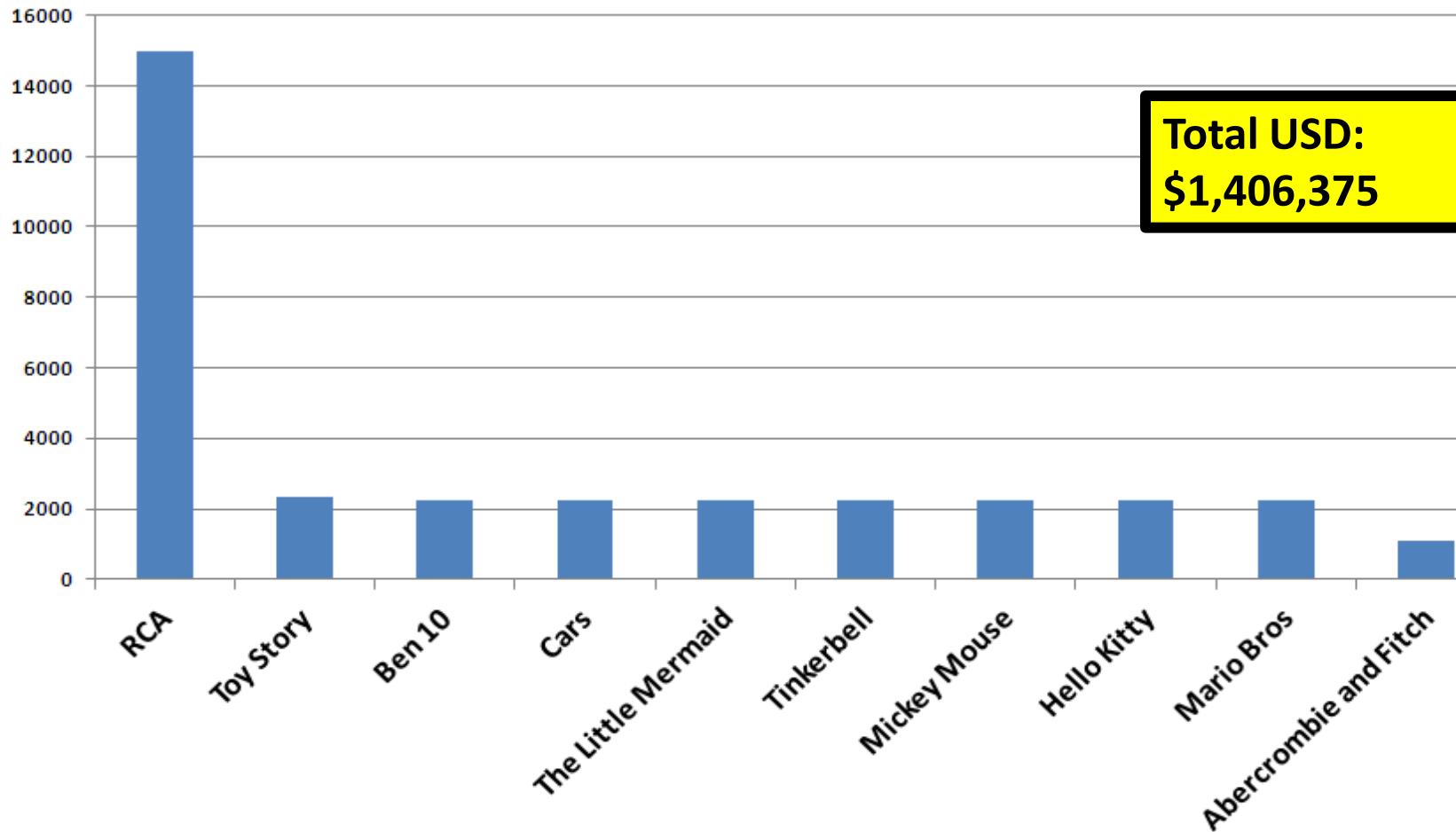


# Distribution of Items: Dominican Republic





# Top 10 Brands: Dominican Republic



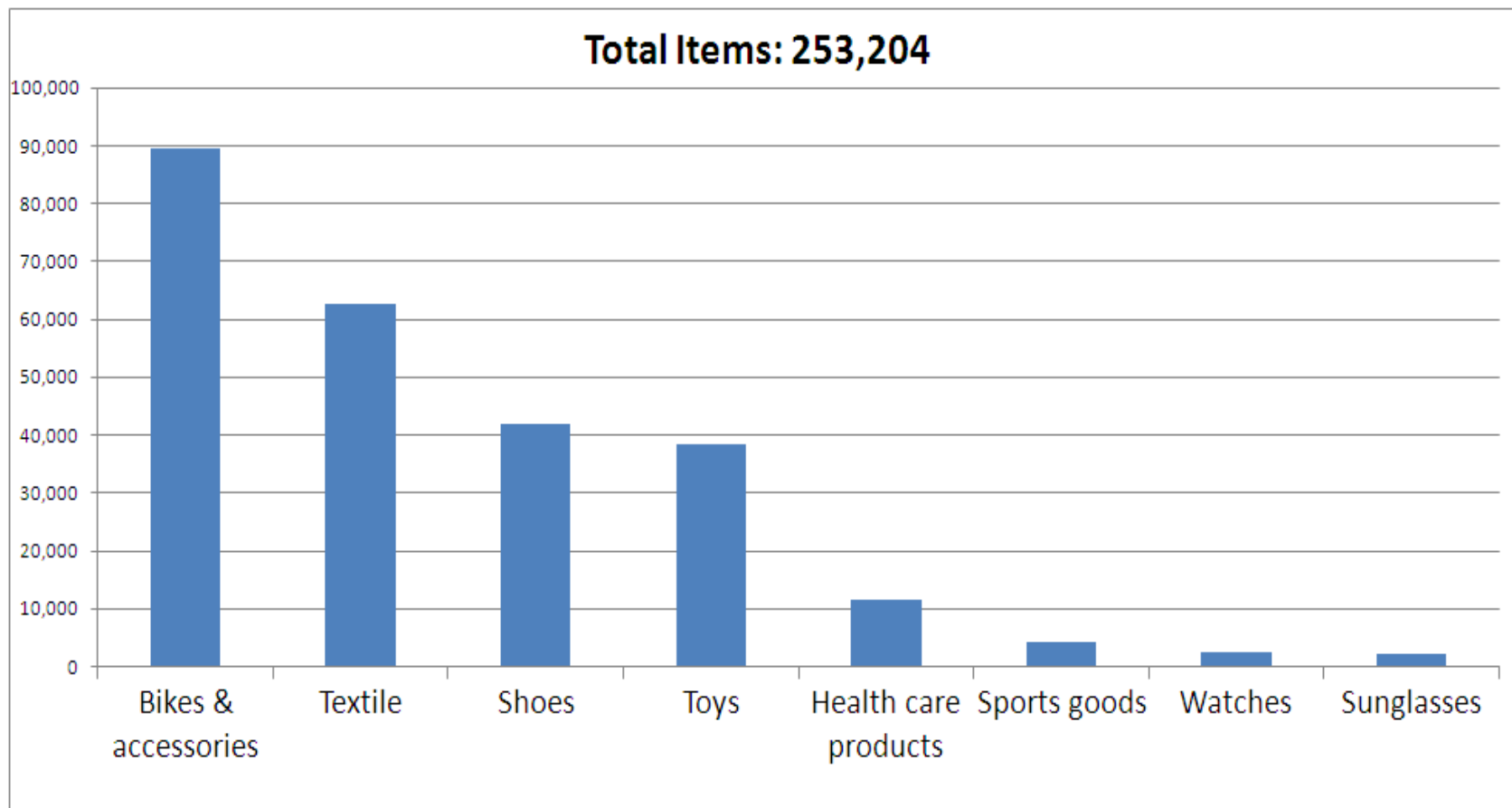






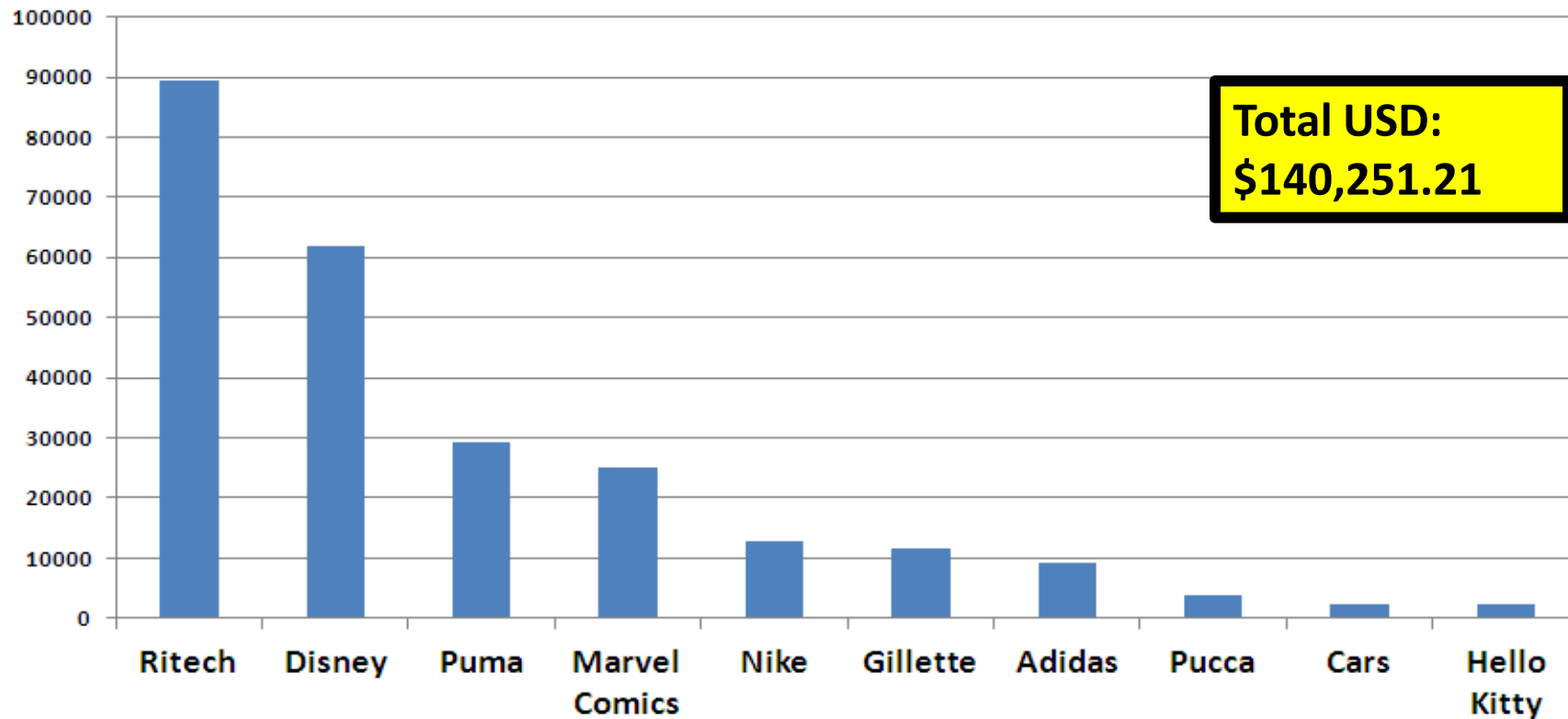


# Distribution of Items: El Salvador





# Top 10 Brands: El Salvador

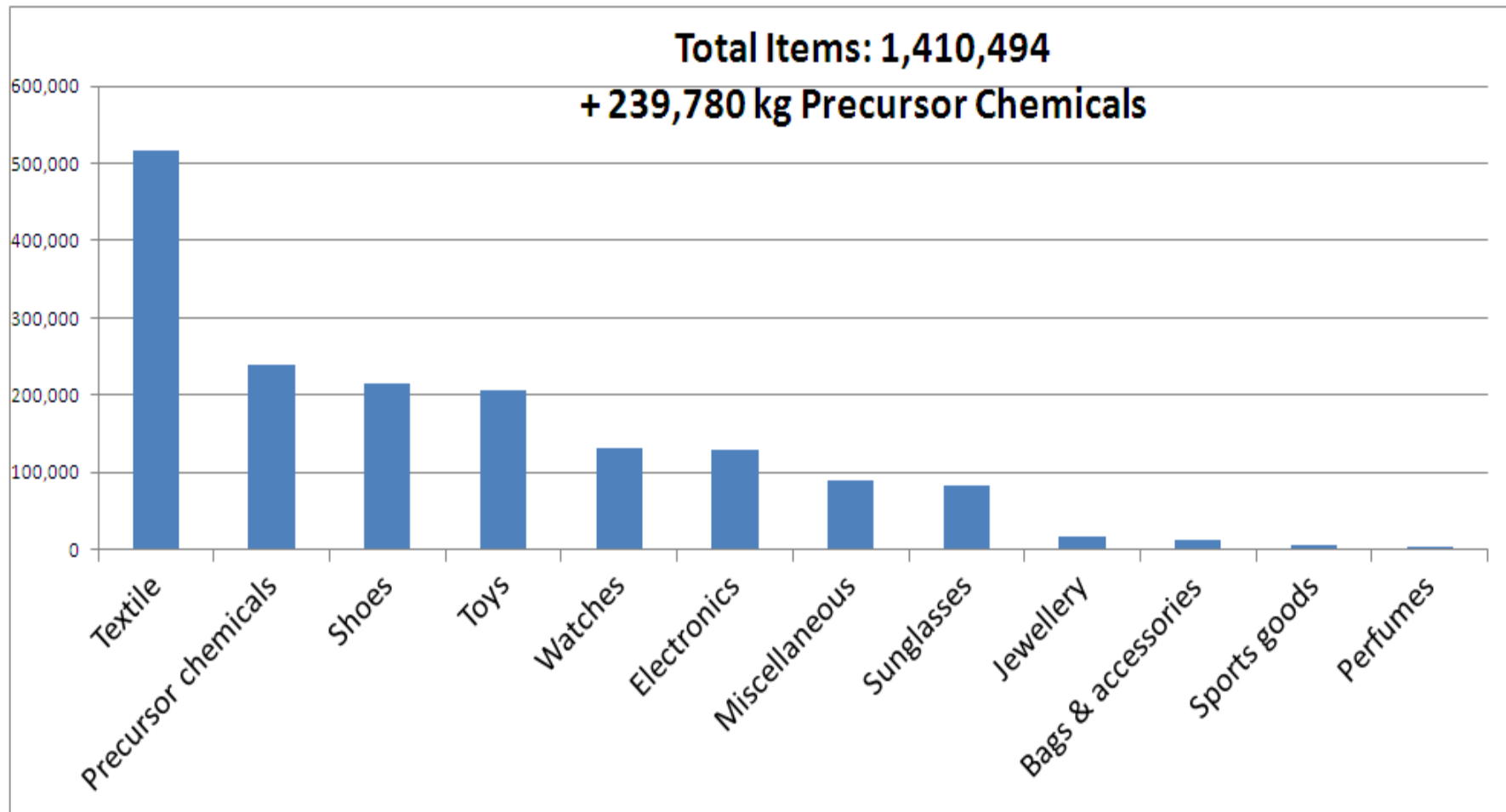








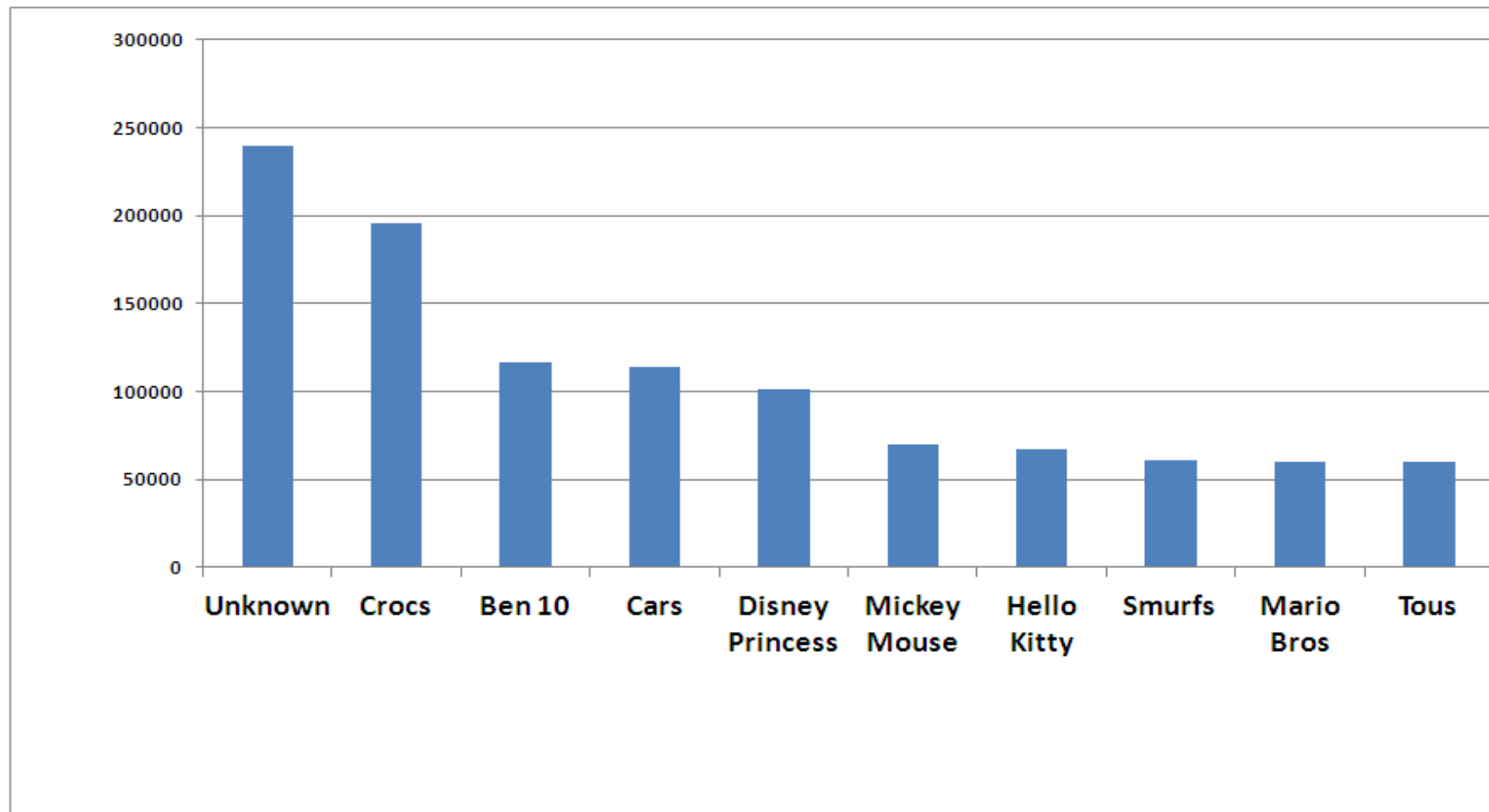
# Distribution of Items: Guatemala







# Top 10 Brands: Guatemala

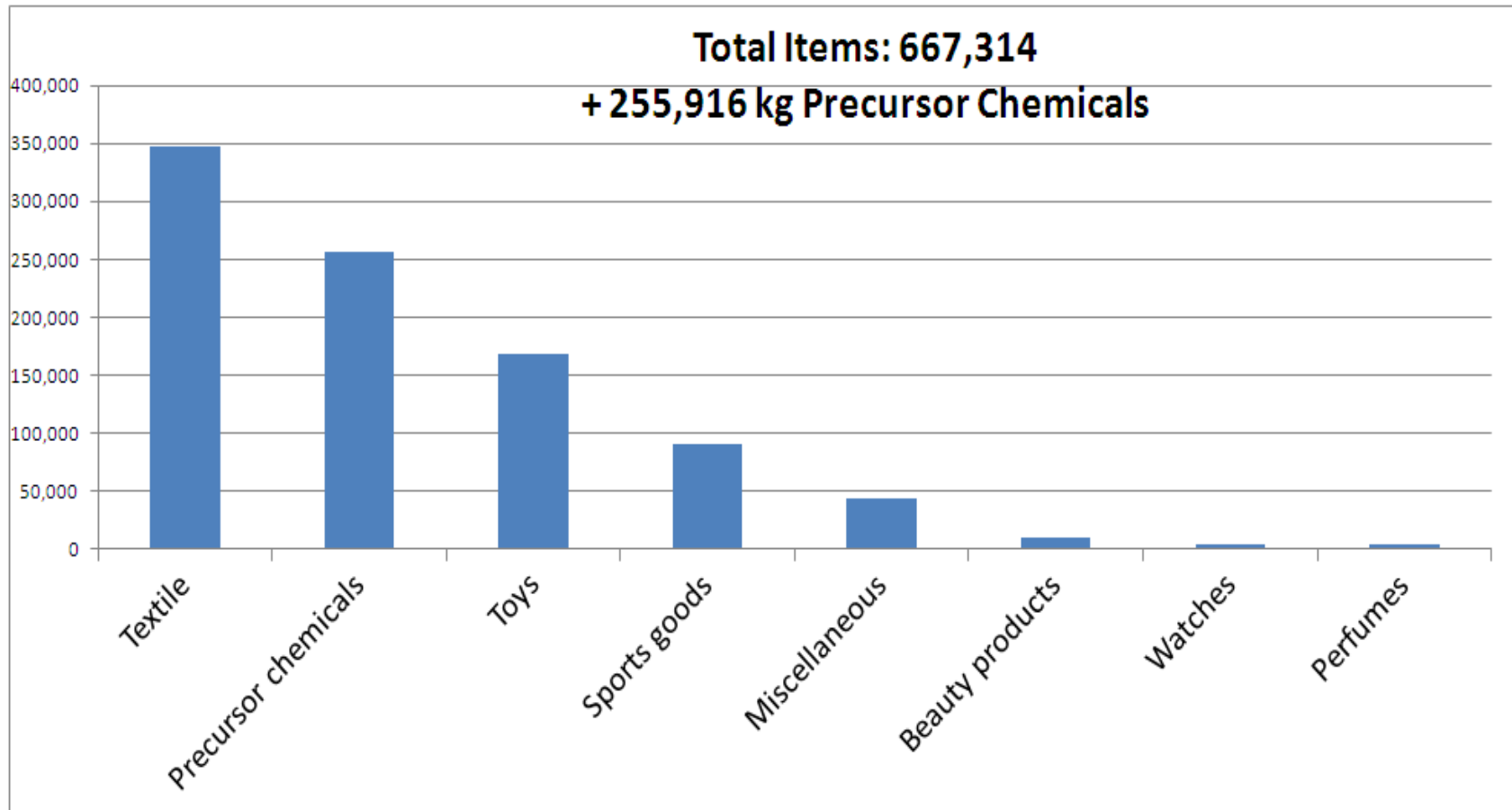






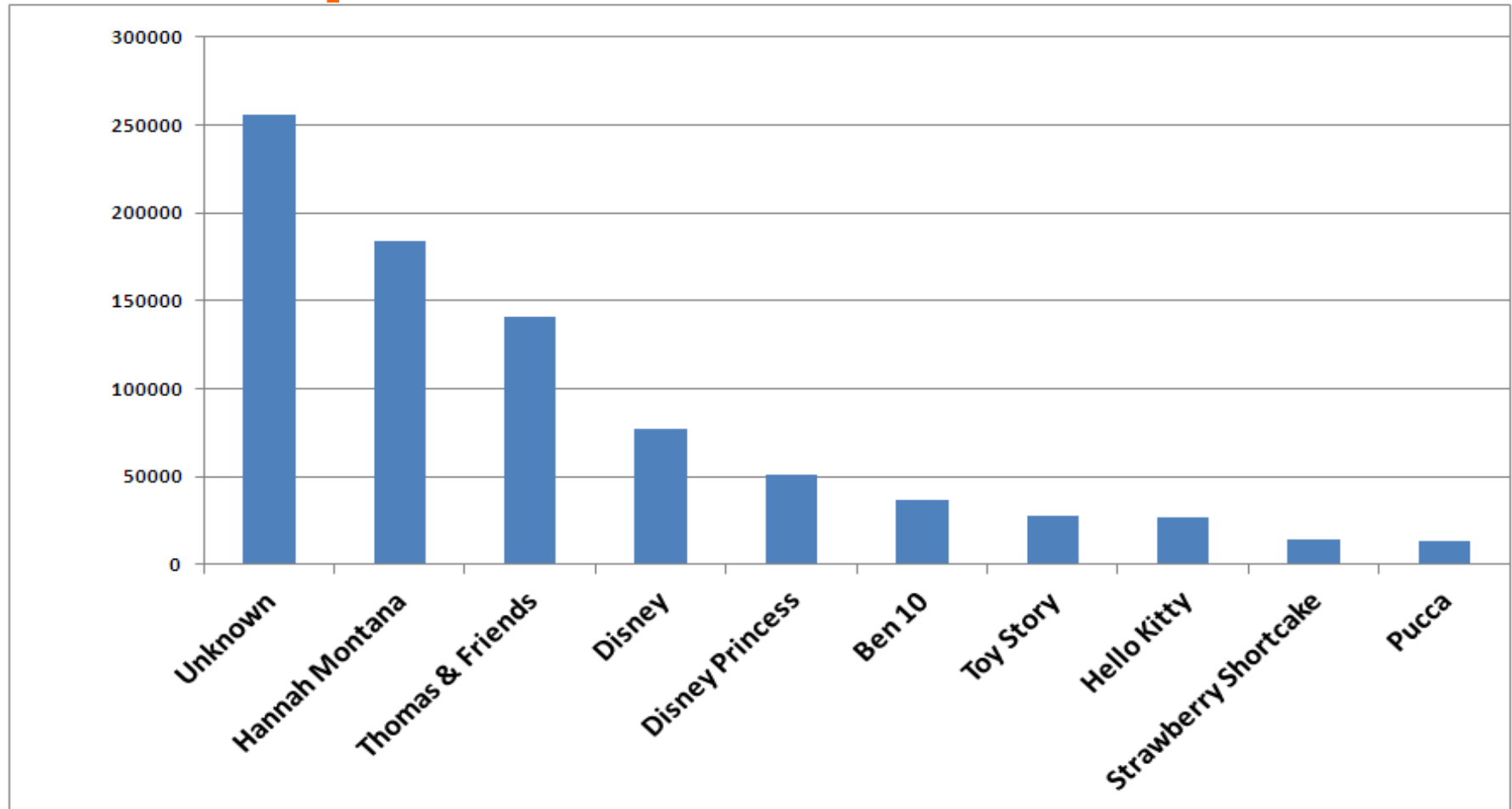


# Distribution of Items: Honduras





# Top 10 Brands: Honduras

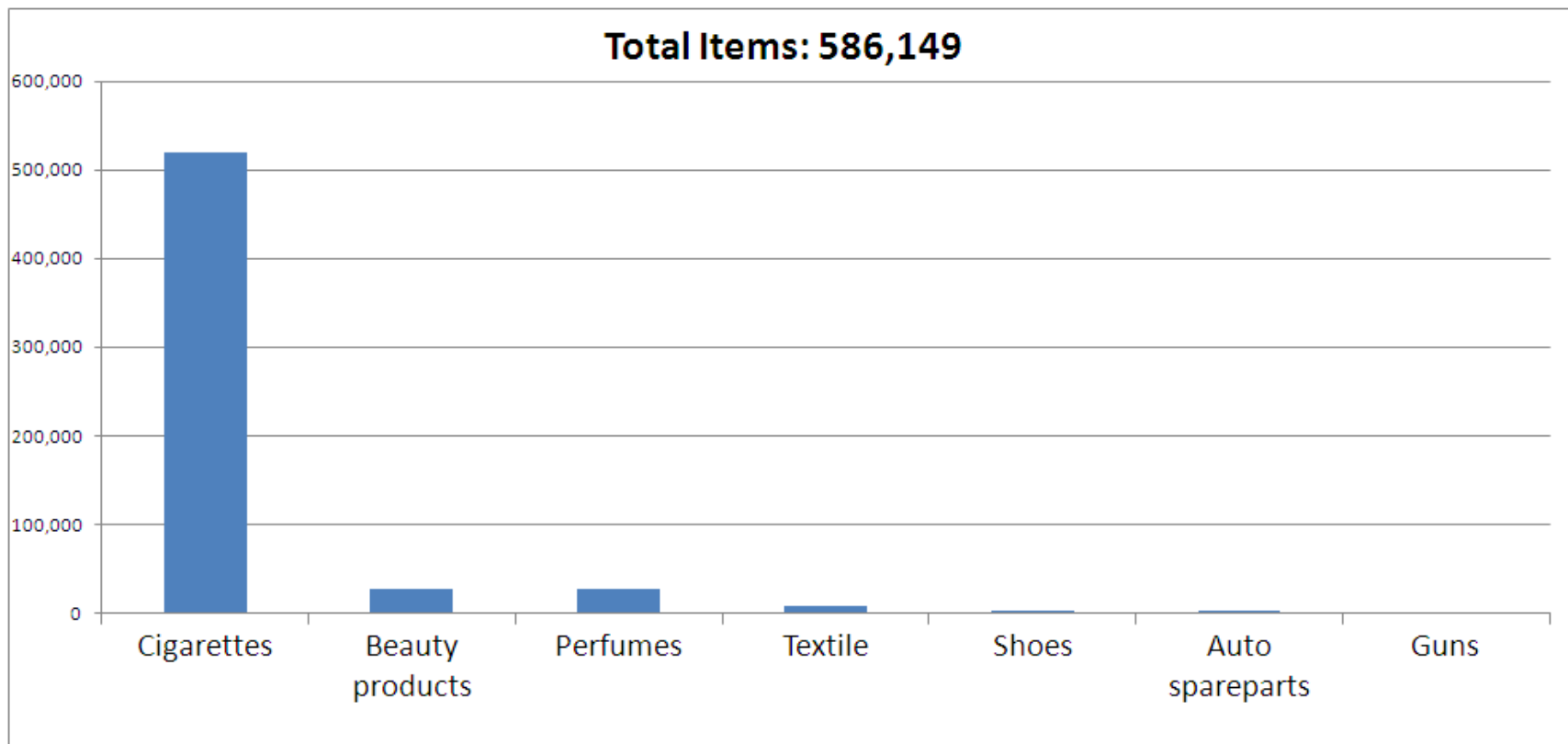








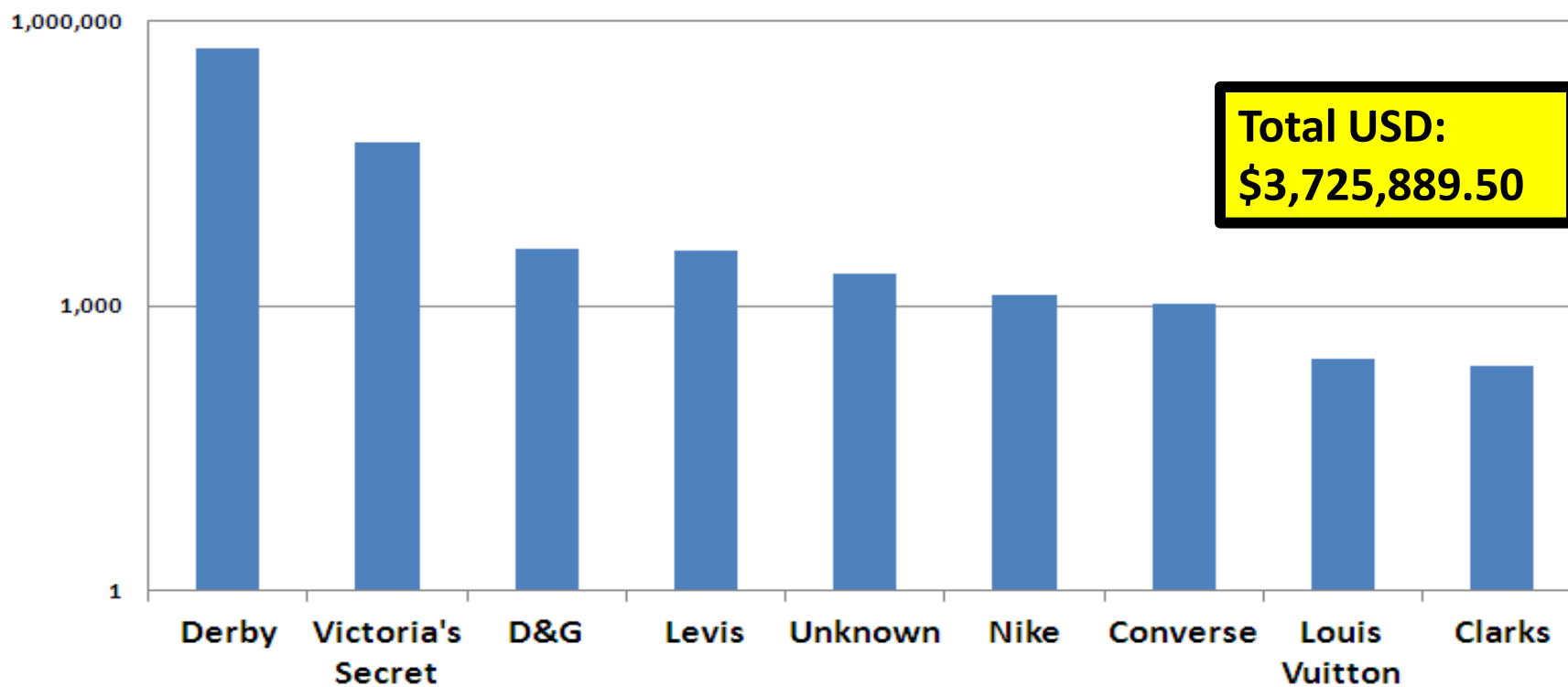
# Distribution of Items: Jamaica



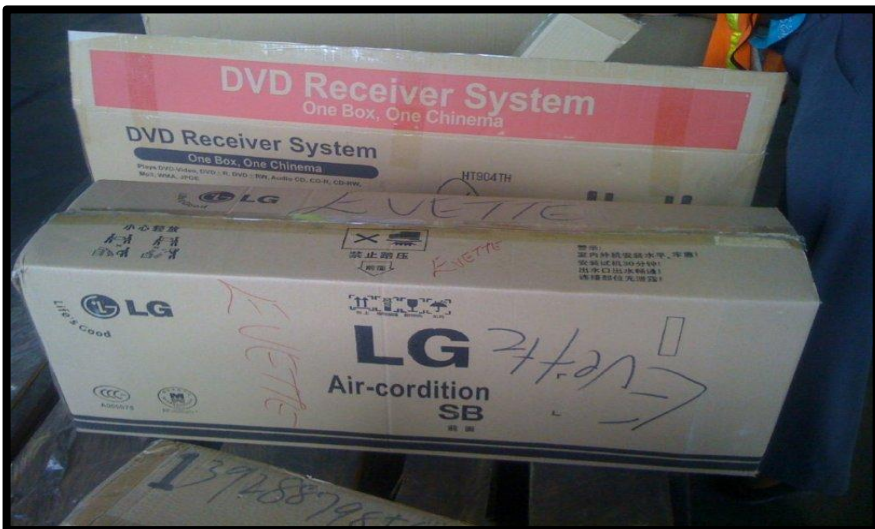
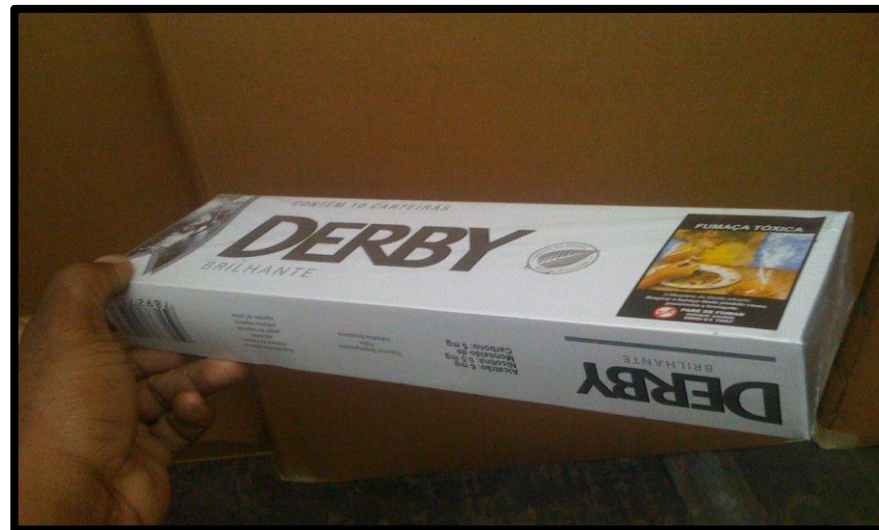




# Top 10 Brands: Jamaica



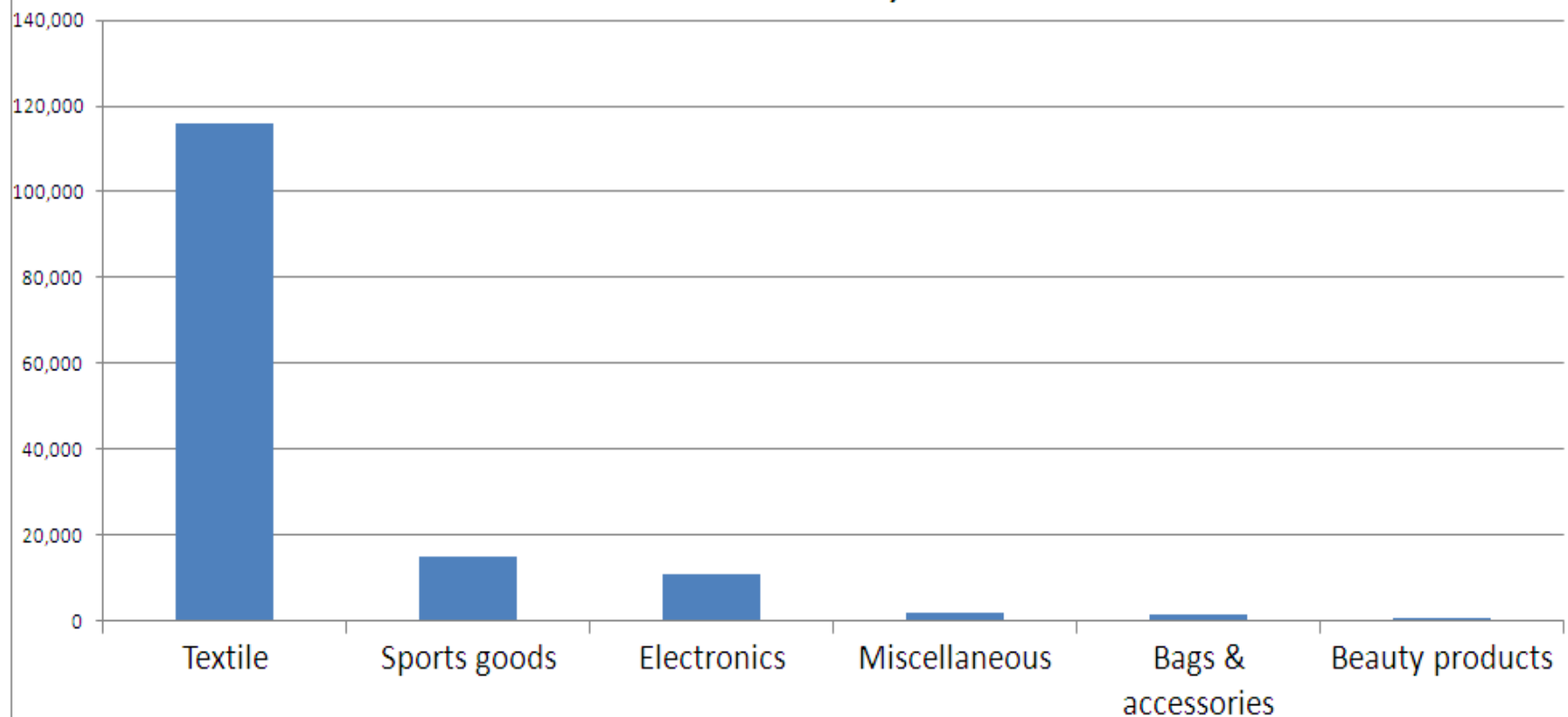






# Distribution of Items: Mexico

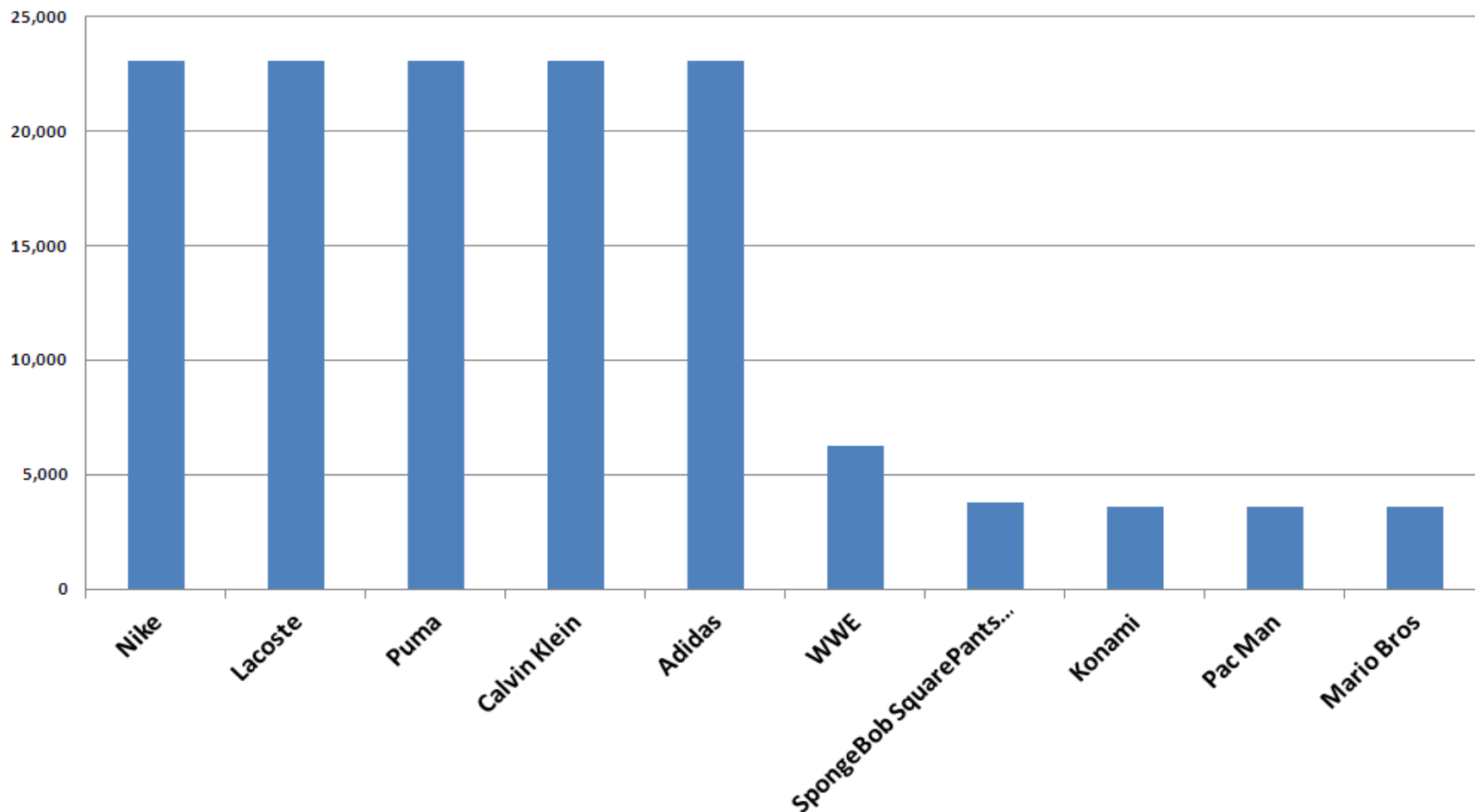
Total Items: 145,636







# Top 10 Brands: Mexico



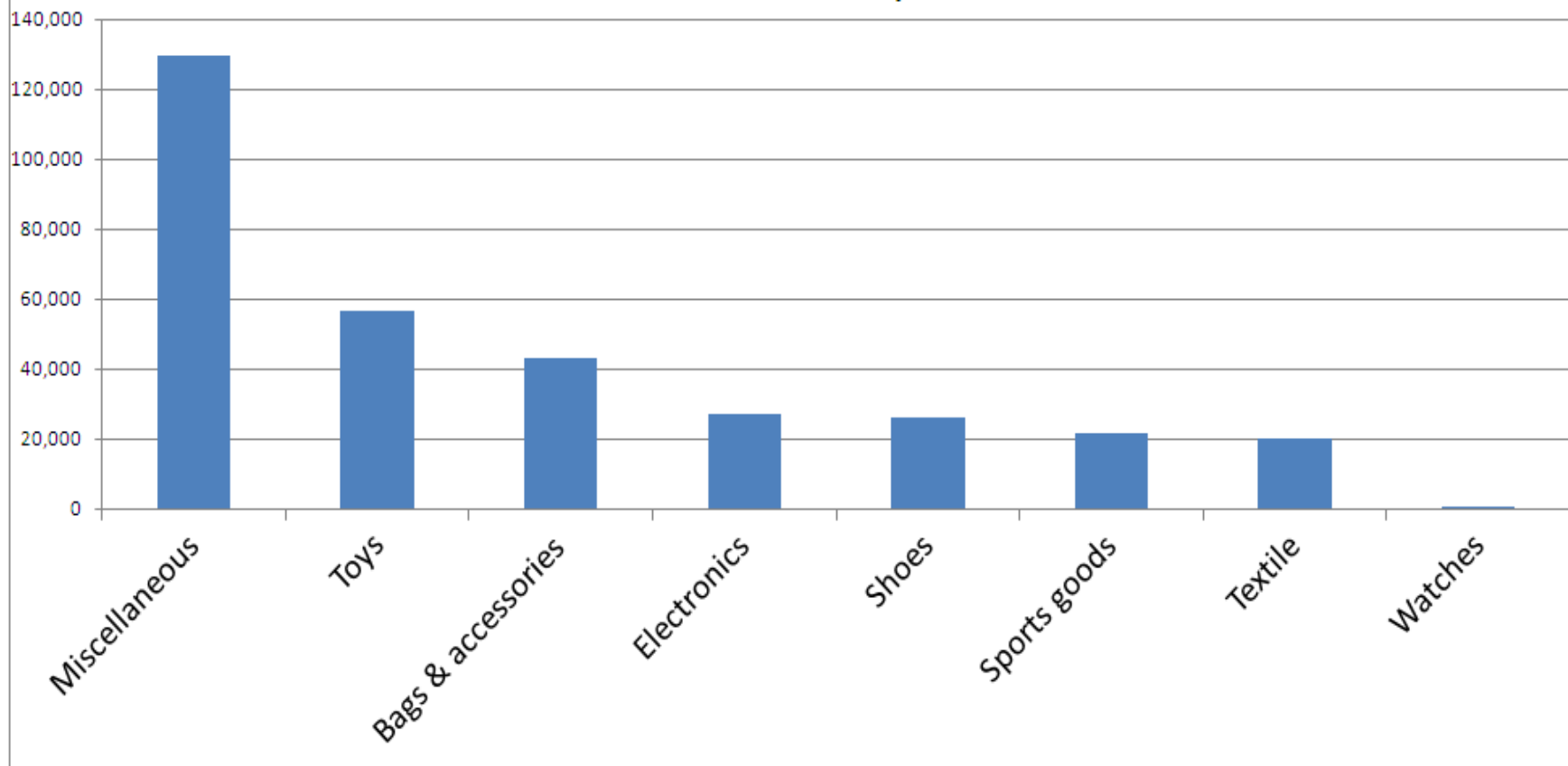






# Distribution of Items: Nicaragua

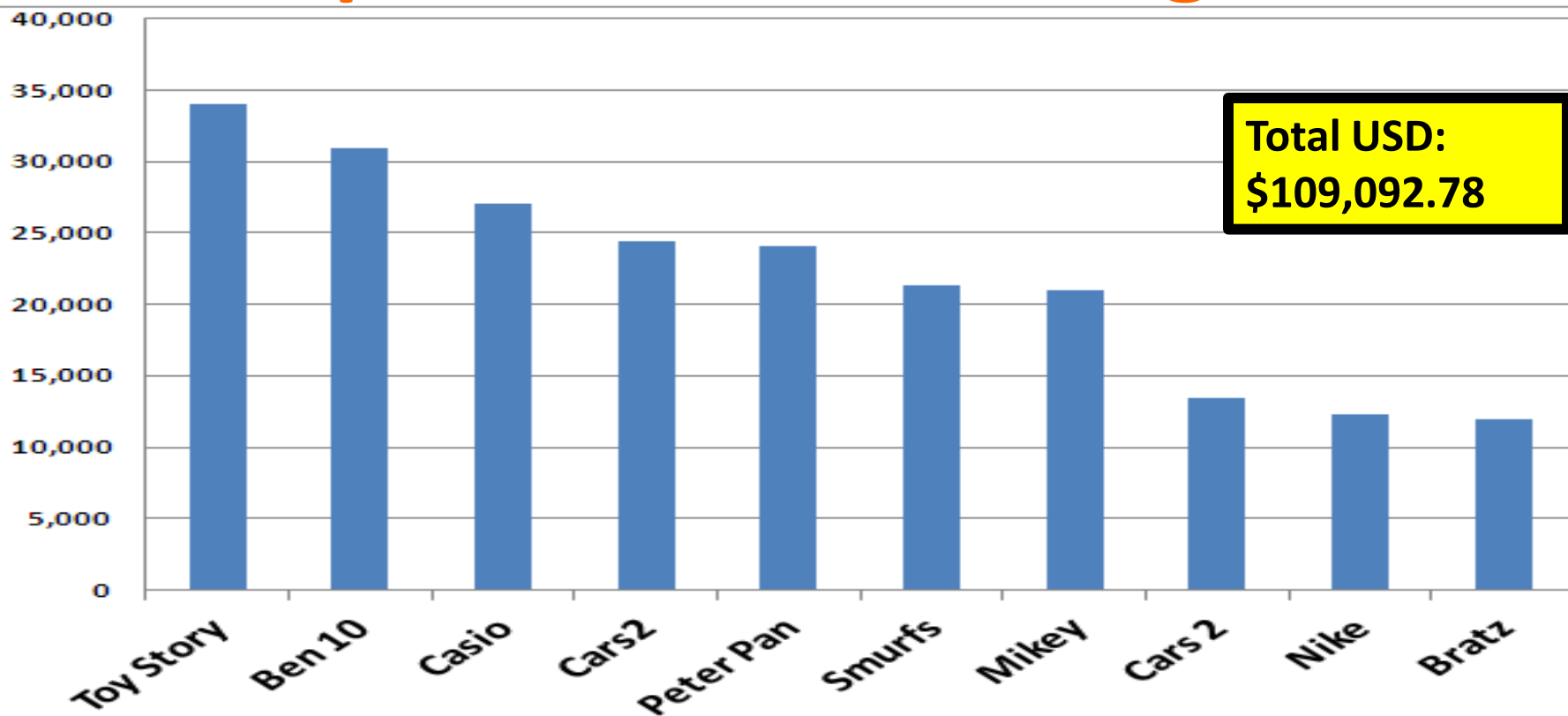
Total Items: 324,272



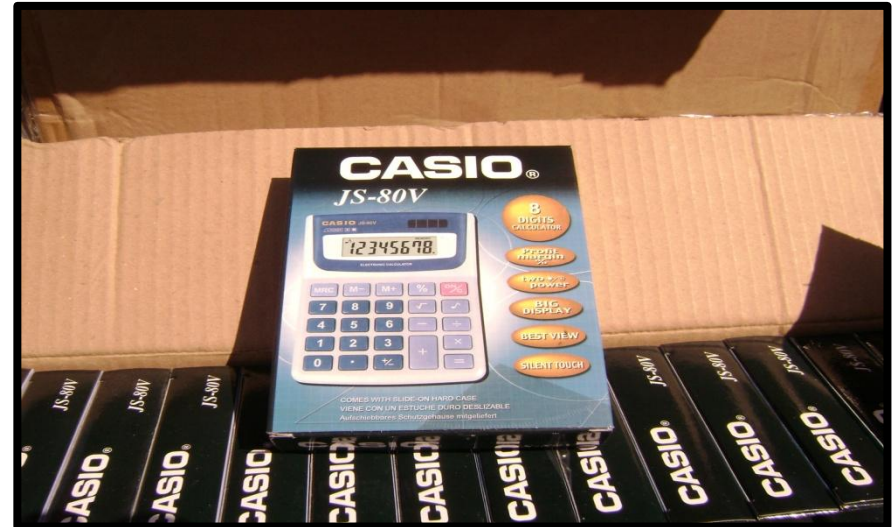




# Top 10 Brands: Nicaragua

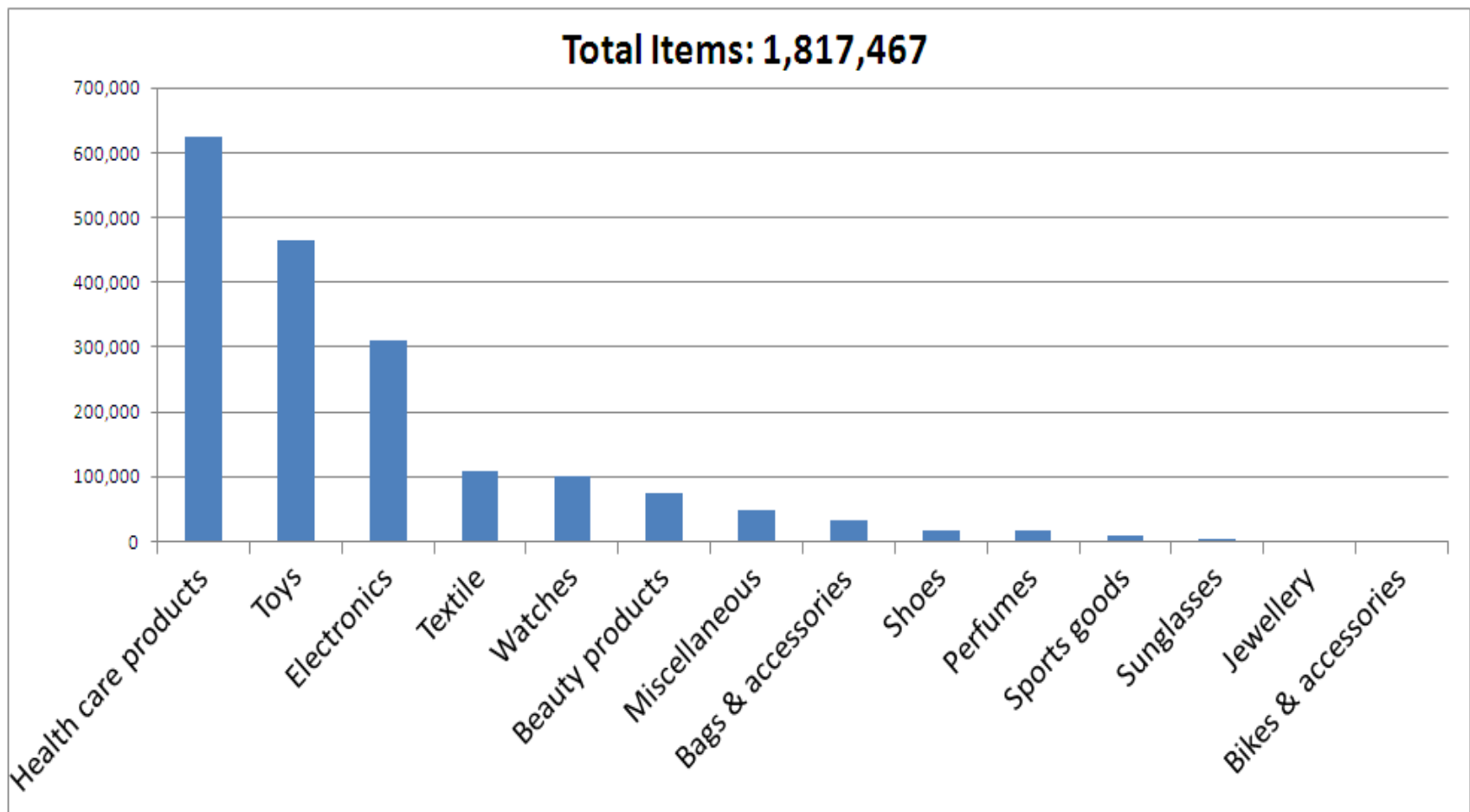






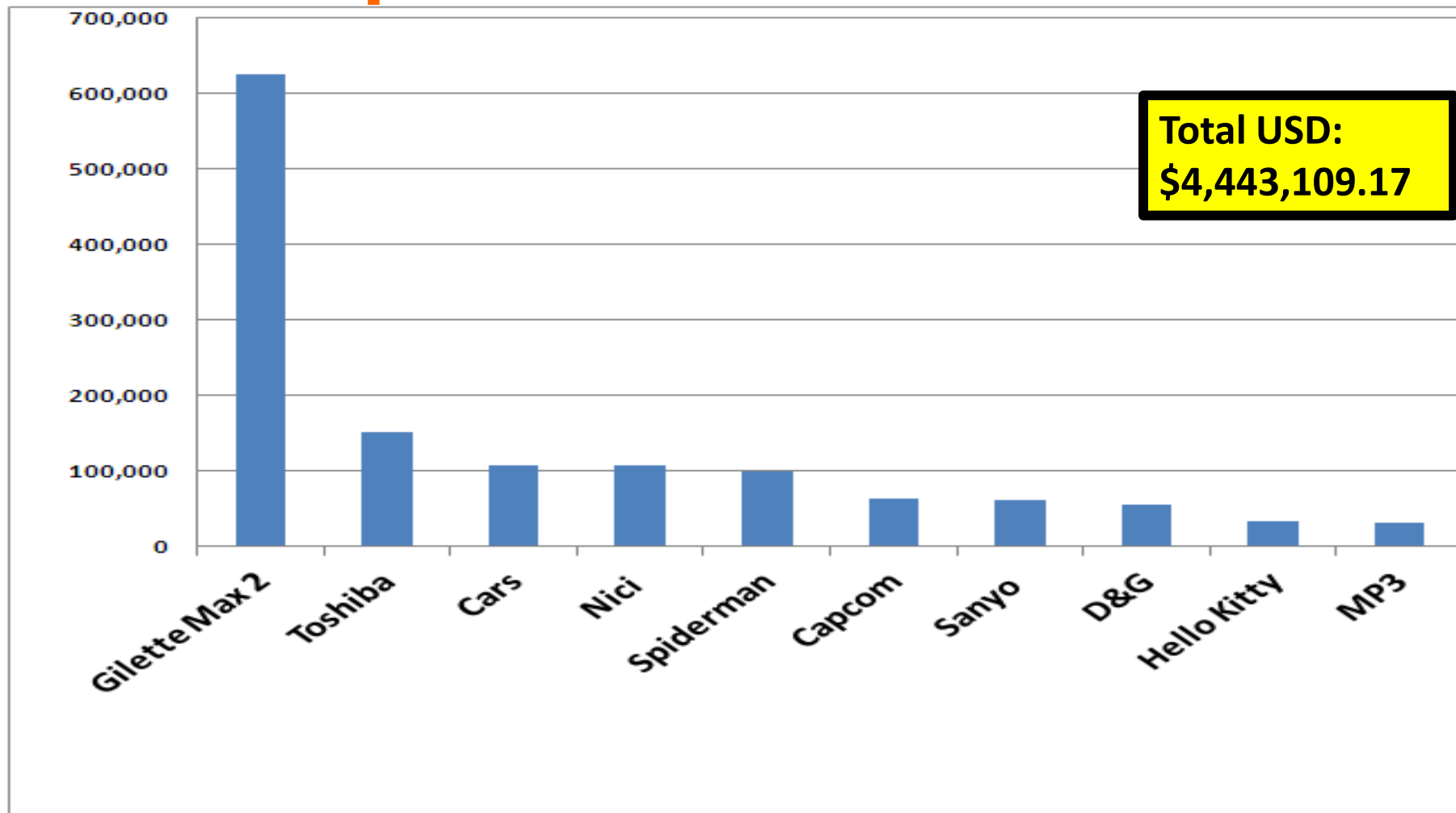


# Distribution of Items: Panama





# Top 10 Brands: Panama











# Media Coverage



GACETILLA DE PRENSA



GACETILLA N°3129

16 de diciembre de 2011

## AFIP DESACTIVA FRAUDE MARCARIO POR MÁS DE 57 MILLONES DE DÓLARES

- Se detectaron 316.900 productos entre llaveros, juguetes, radios, útiles escolares y gafas de sol.
- Muchos de ellos son tóxicos y ponen en riesgo la salud de la población.
- El procedimiento se realizó en el marco del operativo anti-piratería, denominado **OPERACION TIGRE II**, organizado por la Organización Mundial de Aduanas (OMA).

La Administración Federal de Ingresos Públicos (AFIP) realizó un exhaustivo control sobre 20 contenedores. En 6 de ellos detectaron 316.900 productos entre llaveros, juguetes, radios, útiles escolares y gafas de sol de reconocidas marcas pero todas falsificadas por un valor genuino que supera los 57 millones de dólares.

Durante el operativo, la directora general de Aduanas, Siomara Ayerán explicó que "la falsificación no solo atenta contra el comercio legal y la competencia leal, sino que también afecta la salud de la población. La funcionaria agregó que "este operativo fue muy oportuno ya que se evitó que la gran cantidad de juguetes tóxicos fueran comercializadas en las fiestas de fin de año".

En el procedimiento se hallaron productos de las marcas Ray Ban, Oakley, Armani, Winnie The Pooh, Hello Kitty, Bluetooth, Playboy, Nokia, Dora The Explorer y Bob Esponja. Ayerán agregó: "Los productos provenían de China y una vez terminado el proceso administrativo, toda la mercadería se destruirá".

A su turno, Norberto Fermani, presidente de la Cámara de la Industria Óptica, explicó que "los anteojos son un simple vidrio pintado que no protegen a los ojos de los rayos solares y que se destruyen muy fácilmente, con lo cual pueden lastimar el globo ocular". Se secuestraron más de 1 millón de anteojos de estas características.

El procedimiento se realizó en el marco del operativo anti-piratería, denominado **OPERACION TIGRE II**, organizado por la Organización Mundial de Aduanas (OMA) en 17 puertos de América Latina y el Caribe en donde participan 12 países, entre los cuales se encuentra la Argentina. En el operativo estuvo presente Nicolás Levy, representante de la OMA.

El éxito de la operación **TIGRE** así como de otras misiones operacionales recientes dirigidas por la OMA confirman el alcance de este fenómeno y permitió medir algunas de sus consecuencias.





# Advanced Warnings

Guatemala, [REDACTED]

Señores  
Delegación SAT  
Aduana Santo Tomas de Castilla

Estimados señores,

Por este medio y de la manera mas atenta me permito informar que atendiendo a la urgencia que tenemos de la mercancía descrita en la declaración aduanera de la importación 316-1302012, hemos tomado la determinación de desistir para la presentación de las pruebas a efecto de que la Aduana pueda realizar el ajuste de conformidad con la legislación aduanera vigente si fuese el caso.

Sin más por el momento me suscribo.





## Conclusions: Tigre 2

There are evident inconsistencies between Operation Tigre 1 and Tigre 2:

- Change of **Routes and Maritime Companies**
- **Concealment** methods
- Latest trends observed in counterfeiting and piracy: **machines** are imported in order to fabricate products for the domestic market
- Evident link between **drug traffickers** and counterfeit goods



# Latest Trends: Concealed Machines



## BILL OF LADING

|   |  |  |                                     |
|---|--|--|-------------------------------------|
| <b>SHIPPER (Principal or Seller licensee and Full Address)</b><br>PART OF 1/F, PART OF 5-6/F, PART OF 10/F, TOPPY TOWER, 45-51 KWOK SHUI RD., KWAI CHUNG, N.T., HK<br>SHIPPER PHONE NO. *****   |  | <b>PAGE</b><br>1 OF 2  | <b>B/L NUMBER</b><br>APLU 053143321 |
| <b>CONSIGNEE (Name and Full Address (Non-Negotiable Unless Consigned to Order) (Unless provided otherwise, a consignee "To Order" means "To Order of Shipper")</b><br>BLDG. 18, ZONA FRANCA LAS MERCEDES, 12, 1/2 KM, CARRETERA NORTE, MANAGUA, NICARAGUA. CONTACT PERSON: MARCOS VALLE<br>TEL: ***** |  | <b>EXPORT REFERENCES</b>   |                                     |
| <b>NOTIFY PARTY / INTERMEDIATE CONSIGNEE (Name and Full Address)</b><br>ZONA FRANCA INDUSTRIAL. LAS MERCEDES KM. 12 1/2 CARRETERA NORTE, CONTIGO A SUCURSAL BANCENTRO.<br>CONTACT PERSON: GERARDO MEJIA **  |  | <b>FORWARDING AGENT (References, F.M.C. No.)</b><br>*****  |                                     |
| <b>INITIAL CARRIAGE (MODE)*</b><br>YANTIAN, GD, PRC   |  | <b>POINT AND COUNTRY OF ORIGIN OF GOODS</b><br>YANTIAN, GD, PRC  |                                     |
| <b>EXPORT CARRIER (Vessel, Voyage, &amp; Flag)</b><br>APL GERMANY 159   |  | <b>ALSO NOTIFY (Name &amp; Full Address) / DOMESTIC ROUTING / EXPORT INSTRUCTIONS / PIER - TERMINAL / ONWARD ROUTING FROM POINT OF DESTINATION</b><br>CONTACT PERSON: *****<br>E-MAIL: ANITALEUNG@FANTASTIC.COM.HK / SANDYTSANG@TOPPY.COM.HK<br>HK ID: 03351319<br>**TEL: *****<br>TAX ID: ***** |                                     |
| <b>PORT OF DISCHARGE</b><br>ACAJUTLA, ES  |  | <b>***NICARAGUA</b>  |                                     |
| <b>PLACE OF DELIVERY</b><br>MANAGUA, ***  |  |  |                                     |

Excess Valuation - Please refer to Clause 7 (B) on Reverse Side


| MARKS & NOS./CONTAINER NOS.                        | NO. OF PKGS. | H.M. | DESCRIPTION OF PACKAGES AND GOODS  | GROSS WEIGHT | MEASUREMENT |
|--|--------------|------|--|--------------|-------------|
| METRO<br>GARMENTS<br>NICARAGUA<br>R/NO.:<br>C/NO.: | 799          |      | SC LALLN0100G<br>802 ROLLS 100% COTTON KNITTED FABRIC (46006 2200)<br>19 BAGS 100% COTTON KNITTED COLLAR AND CUFFS<br>13 CARTONS 100% POLYESTER WOVEN LABEL (5807 1000)<br>36 CARTONS 100% SPUN POLYESTER SEWING THREAD (5508 1000)<br>100% RAYON ELASTIC THREAD (5508 1000)<br>23 CARTONS STICKER (4811 4100), HANGTAG (4821 1000), BUTTON (9606 2100)<br>103 CARTONS POLYBAG (3426 2900)<br>3 CARTONS 100% POLYESTER WOVEN INTERLINING (5603 1210) | 28624.000KG  | 50.000M3    |



Product Description:  
Thread; Fabric; Stickers



# Latest Trends: Concealed Machines

|   |                            |  |                                    |   |             |
|---|----------------------------|--|------------------------------------|---|-------------|
| SHIPPER<br><del>CHONGWONG</del><br>MEGA CITY 1109 YEOKSAM-DONG<br>824-12 GANGNAM-GU, SEOUL KOREA<br>TEL)822-638-6026 FAX)822-638-5027   |                            | <b>DRAFT<br/>BILL OF LADING</b>  |                                    | VOYAGE NUMBER<br>LS075E   |             |
| CONSIGNEE<br><del>SAM SOL S.A.</del><br>KM 37.5 CARRETERA INTERAMERICANA<br>SANTIAGO SACATEPEQUEZ, GUATEMALA,<br>C.A. ATTN : MR. W.T.LEE<br>TEL#)502-7879-3616<br>FAX#)502-7879-3615  |                            |  |                                    | BILL OF LADING NUMBER<br>KR2465766  |             |
| NOTIFY PARTY, Carrier not to be responsible for failure to notify<br>SAM SOL S.A.<br>KM 37.5 CARRETERA INTERAMERICANA<br>SANTIAGO SACATEPEQUEZ, GUATEMALA,<br>C.A. ATTN : MR. W.T.LEE<br>TEL#)502-7879-3616<br>FAX#)502-7879-3615 |                            | EXPORT REFERENCES<br> |                                    | CARRIER: CMA CGM - Société Anonyme au capital de 175 000 000 euros<br>Head Office: 4, quai d'Arenç - 13002 Marseille - France<br>Tel: (33) 4 88 91 90 00 - Fax: (33) 4 88 91 90 95 - Telex: 401 667 F<br>B 662 024 422 R.C.S. Marseille |             |
| PRE CARRIAGE BY*  | PLACE OF RECEIPT*          | FREIGHT TO BE PAID AT  | NUMBER OF ORIGINAL BILLS OF LADING |   |             |
|   |                            | SEOUL  | THREE (3)                          |   |             |
| OCEAN VESSEL  | PORT OF LOADING            | PORT OF DISCHARGE  | FINAL PLACE OF DELIVERY*           |   |             |
| CMA CGM VOLTAIRE  | BUSAN, KOREA               | PUERTO QUETZAL   | GUATEMALA CITY                     |   |             |
| MARKS AND NOS<br>CONTAINER AND SEALS  | NO AND KIND<br>OF PACKAGES | DESCRIPTION OF PACKAGES AND GOODS AS STATED BY SHIPPER<br>SHIPPER'S LOAD STOW AND COUNT                | GROSS WEIGHT<br>CARGO              | TARE  | MEASUREMENT |
| FSCU4438988<br>SEAL A7173855  | 1 x 40ST                   | 5 CARTONS  | 50.000                             | 3500  | 2.500       |



Part Load Container(s) covered by  
KR2465767, KR2465769

SAM SOL  
MADE IN KOREA

5 CARTONS OF

SM-11-03

DIE CUT PLATE 5 SHEETS

Product Description:  
Die Cut Plate 5 Sheets





# Link with Drug Traffickers

## Descripción del caso

Se detectó un contenedor con Fenil Acetato de Etilo, con destino a Manzanillo, derivado del Análisis de Riesgo.

Cantidad: **21.9 Toneladas**

Mercancía: Fenil Acetato de Etilo

País de carga: China

Embarcador: De Xin Trade Co., LTD

Puerto de Origen: Huangpu

Tracking del Contenedor: Huangpu-Hong Kong-Shekou-Manzanillo

Domicilio Declarado: Guadalajara Jalisco.

Situación del domicilio: No Localizado

Naviera: China Shipping Container Lines.

Descripción de mercancía: "bags this shipment contains no wood packing materials"

Actividad Preponderante: Textiles prendas vestir calzado otros

Declaraciones anuales: 2008, 2009 y 2010, sin pagos de impuestos.

Operaciones de Comercio Exterior: Sin registro

Método de ocultamiento: Mercancía declarada como Bolsas

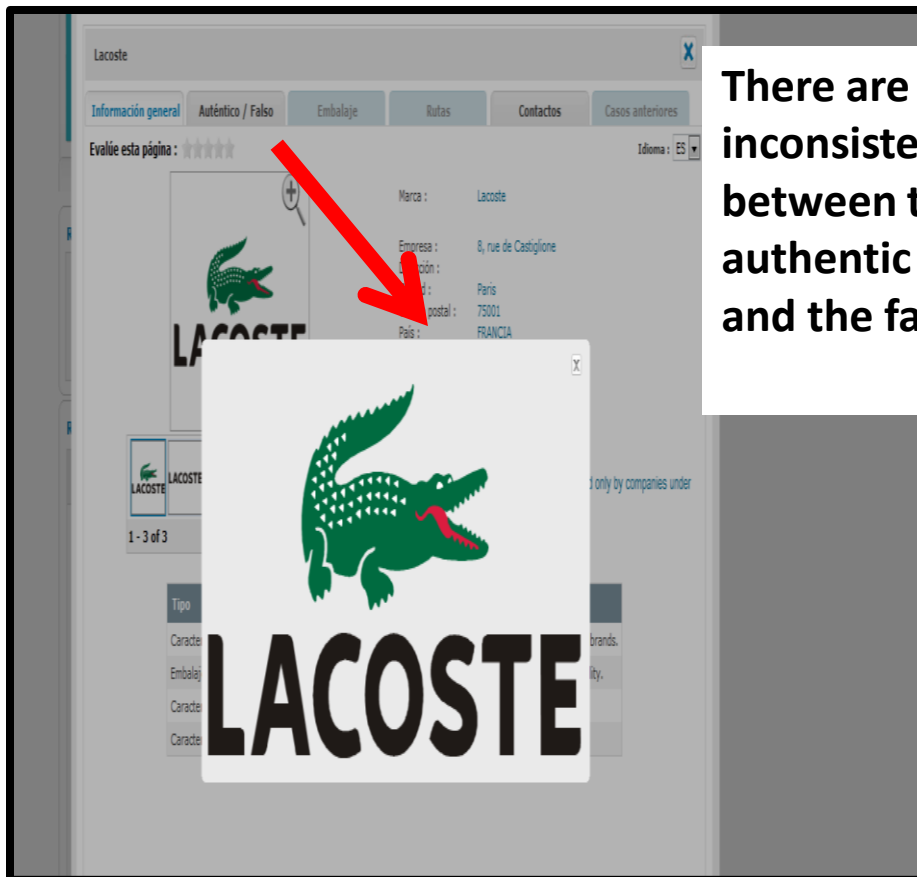
La Alerta enviada fue por Seguridad y Piratería, ya que la descripción usada como "Bags" ya había sido usada varias veces para ocultar precursores, así mismo, la empresa consignataria no contaba con operaciones anteriores y su domicilio es de riesgo para mercancía ilícita.

**Es importante señalar que al embarcador se le identificaron 2 contenedores positivos con piratería que se dirigían para Colombia.**





# IPM: What does it look like in reality?



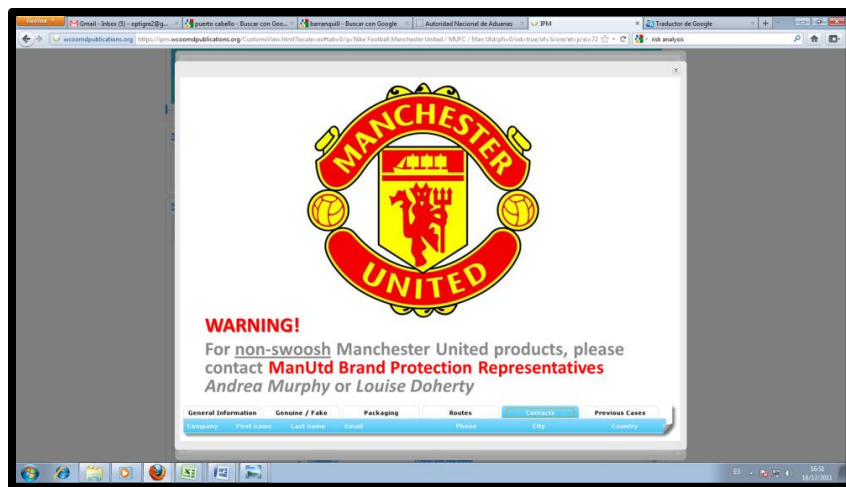
There are clear inconsistencies visible between the authentic logo (IPM) and the fake article







# IPM: What does it look like in reality?







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